INVESTING IN HAPPINESS

Third Quarterly Report For the period ended 31 March

2015

ESCORTS INVESTMENT BANK

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Corporate Information

BOARD OF DIRECTORS

Chairman Bairam Qureishy

President & Chief Executive Officer Shazia Bashir

Directors

Bairam Qureishy Shazia Bashir Mutahir Ahmed Tajamul Hussain Bokharee Zulfiqar A. Khan Amjad Mahmood Agha Muhammad Sharif Baqir

Company Secretary / Chief Financial Officer Hamid ur Rehman

EXECUTIVE MANAGEMENT

President & Chief Executive Officer Shazia Bashir

Head of Proprietary Investments Hassan Abid Zaidi

Head of MIS Kamran Chughtai

AUDIT COMMITTEE

Chairman Tajamul Hussain Bokharee

Members Bairam Qureishy Mutahir Ahmed

Secretary Muhammad Rasheed Alam

Internal Auditors Nasir Javaid Maqsood Imran Chartered Accountants

External Auditors Zahid Jamil & Company Chartered Accountants Legal Advisors Lexium Attorneys at Law

Tax Consultants KPMG Taseer Hadi & Co. Chartered Accountants

Share Registrars Hameed Majeed Associates (Pvt.) Ltd.

Bankers

Bank Alfalah Limited Askari Bank Limited NIB Bank Limited Sindh Bank Limited Apna Microfinance Bank Limited MCB Bank Limited

NETWORK

Head Office & Lahore Branch

Escorts House 26-Davis Road, Lahore Tel: (042) 3637 1931-34 Fax: (042) 3637 5950 mailmanager@escortsbank.net

BRANCH OFFICES

Karachi Office

Escorts Investment Bank Limited Room # 631, 632, Stock Exchange Building, Stock Exchange Road, Karachi Tel: (021) 3247 1671-5 Fax: (021) 3247 237 karachi@escortsbank.net www.escortsbank.net

Islamabad Office

Escorts Investment Bank Limited Shalimar – 5/1, Attaturk Ave, Islamabad Tel: (051) 227 1762 Fax: (051) 227 1764 islamabad@escortsbank.net www.escortsbank.net

Directors' Report

The Board of Directors of Escorts Investment Bank Limited (the "Company") is pleased to present before you the un-audited financial statements of the period ended 31 March 2015.

Your company posted a loss after tax of Rs. 29.243 million for the nine months ended March 31, 2015 reflecting EPS of Rs. (0.69) as compared to a loss of Rs. 28.502 million and EPS of Rs. (0.68) corresponding period of last year. The primary reason for loss is 17.87% reduction in return on investments and an increase of 54.65% in cost of Certificate of Investments (COIs) due to increase in deposits. However, loss after tax for the quarter under review is Rs. 7.223 million as compared to a loss of Rs. 10.625 million for the corresponding quarter of last year hence loss has been reduced by 32.01% on quarter to quarter basis. The administrative expenses remained almost same as compared to the corresponding period of the last year. The profit on financing has improved considerably by 45.77% from Rs. 54.061 million to Rs. 78.808 million as compared to the corresponding period of the last year. 1.553 million to Rs. 18.901 million showing a total increase of 63.60% as compared to the corresponding period of the last year.

Going forward, the management has planned to seek credit lines to invest in high yield products and earn spread. Management is keen to continue to offer non-funded products and aspires to attract good business in future.

Regarding the shortage in minimum equity requirement, the management of your Company has given its view in note No. 2.2 of condensed interim notes to the Financial Statements.

The Board wishes to place on record the gratitude to SECP for their continued valued support, assistance and guidance. The Board would also like to take this opportunity to express their admiration to the employees of the company for their commitment and hard work. The Company recognizes and records its gratitude for their efforts.

For and on behalf of the Board

Shazia Bashir President and Chief Executive Officer Lahore: April 29, 2015

Condensed Interim Balance Sheet

As at 31 March 2015

ESCORTS INVESTMENT BANK

Non-current Assets 5 106,300,264 110,672,527 Cards and rooms 33,450,000 175,004,000 10,058,213 102,926,309 10,058,213 102,926,309 10,019,83,155 105,064,767 10,198,315 106,292,216 10,056,924 10,058,215,55 10,058,215 10,056,924 10,058,215 10,056,924 10,056,924 10,056,924 10,056,925 10,198,315 106,1768,997 10,165,830,393 1,301,4		Note	31-Mar-15 Rupees (Un-audited)	30-Jun-14 Rupees (Audited)
Fixed assets 5 106,300,264 110,672,527 Cards and rooms 33,450,000 175,5004,000 175,5004,000 Long term investments 6 100,852,534 42,776,852 Long term diposits and prepayments 2,480,275 1,148,597 Deferred tax asset 2,480,275 1,148,597 Current maturities of non-current assets 7 61,322,354 155,064,767 Short term investments 7 241,956,924 265,001,320 Advances 3,364,381 102,292,639 13,08,905 Short term inscres 7 241,956,924 468,579,559 Short term inscres 7 21,000,728 10,98,305 Advances 3,364,381 102,294,039 10,98,305 Short term inscres 21,000,728 10,198,315 91,768,997 Tax refunds due from government 21,002,801 25,942,074 25,942,074 Cash and bank balances 1,301,459,226 1,577,837,088 1,919,616,809 EQUITY AND LIABILITIES 5 5 33,490,080 34,483,200 Share Capital and Reserves 33,190,080 34,483,200 (7,	ASSETS			
Cards and rooms 33 3450,000 33 450,000 33 450,000 Long term investments 6 100,0852,534 100,0852,285 Long term investments 6 100,0852,285 1148,597 Long term investments 6 120,0852,285 1148,597 Long term daposits and prepayments 46,138,152 51,917,673 Deferred tax asset 7 7 7 Current Assets 61,322,354 120,763,813 102,292,639 Current maturities of non-current assets 7 7 7 244,976,982 246,559,550 Short term finances 7 204,837,142 265,001,320 265,001,320 265,001,320 Advances 7 3,364,381 2,898,552 1,308,905 21,002,728 10,198,315 Short term finances 7 21,022,801 256,902,074 204,937,142 256,901,320 Advances 7 21,028,801 1,301,459,226 1,578,837,908 1,919,616,809 Other receivables 7 24,97,78,803 1,301,459,226 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES Share Capital and Reserves	Non-current Assets			
Long term investment in subsidiary company 175,004,000 175,004,000 Long term investments 6 100,852,534 100,852,253 Long term inances 151,059,552 42,776,862 101,852,253 Long term deposits and prepayments 46,138,152 51,917,673 102,292,639 Current Assets 7 28,048,695 618,157,583 Current maturities of non-current assets 7 241,956,924 486,595,594 Short term investments 7 241,956,924 486,595,594 Advances 3,364,381 2,898,592 1,388,905 1,308,905 Short term deposits and prepayments 1,898,905 1,308,905 1,308,805 1,308,805 Interest acrued 1,073,879,088 1,919,616,809 255,942,074 255,942,074 Cash and bank balances 1,573,879,088 1,919,616,809 255,942,074 30,748,939 1,301,459,226 EQUITY AND LIABILITIES 5 5 6,685,943 441,000,000 441,000,000 441,000,000 441,000,000 441,000,000 1,657,731 40,901,604 33,190,080	Fixed assets	5	106,300,264	110,672,527
Long term investments 6 100.852.283 100.895.285 Long term finances 151,059,552 42,776,862 Long term deposits and prepayments 2,480,275 1,148,157 Deferred tax asset 112,763,918 102,292,639 Current Assets 728,048,695 618,157,583 Current maturities of non-current assets 7 244,956,9259 204,837,142 Short term investments 7 241,956,914 468,559,559 Short term deposits and prepayments 1,889,905 1,308,905 1,308,905 Interest acrued 21,000,728 1,018,8315 255,942,074 Other receivables 56,685,945 91,768,997 1,308,905 Tax refunds due from government 211,002,728 1,301,459,226 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 31,40,400,000 441,000,000 441,000,000 441,000,000 Reserves 1,573,879,088 1,919,616,809 1,657,731 40,901,604 Surplus on revaluation of fixed assets 8 8(8,08,139) (7,664,952) Non-Current Liabilities	Cards and rooms		33,450,000	33,450,000
Long term finances 151,059,552 42,776,862 Long term deposits and prepayments 46,138,152 51,917,673 Deferred tax asset 112,763,918 102,292,639 Current maturities of non-current assets 7 24,400,274 468,559,552 Short term investments 7 241,956,924 468,559,552 Advances 3,364,381 2,898,552 103,208,412 Short term deposits and prepayments 1,389,905 1,308,905 1,308,905 Interest accrued 21,000,728 10,198,315 55,942,943 Other receivables 266,683,945 91,768,997 10,198,315 Tax refunds due from government 21,102,2801 255,942,014 50,716,737 Rat capital and Reserves 3,101,459,226 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 441,000,000 441,000,000 441,000,000 Reserves 3,190,080 34,483,200 1,657,731 481,901,604 Surplus on revaluation of fixed assets 8 8(8,098,139) 1,766,952) 44,503,605 Non-Current Liabilities	Long term investment in subsidiary company		175,004,000	175,004,000
Long term loans and advances 2,480,275 1,148,597 Long term deposits and prepayments 2480,275 1,124,597 Deferred tax asset 112,763,918 102,222,639 Current Assets 7 28,048,695 618,157,583 Current maturities of non-current assets 7 20,4837,142 255,001,320 Advances 7 20,4837,142 255,001,320 Short term finances 7 3,364,381 2,898,552 Short term deposits and prepayments 1,898,905 1,308,905 1,308,905 Interest accrued 21,000,728 10,198,315 25,542,074 Other receivables 21,002,728 13,864,393 1,301,459,226 Cash and bank balances 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 441,000,000 441,000,000 Share Capital and Reserves 452,657,731 481,901,604 Surplus on revaluation of fixed assets 8 8,098,1391 (7,664,952) Don-Current Liabilities 296,402,789 394,766,083 2,483,744 453,605 Current maturities of no	Long term investments	6		, ,
Long term deposits and prepayments 46,138,152 51,917,673 Deferred tax asset 112,763,918 1102,292,639 Current Assets 728,048,695 618,157,583 Current maturities of non-current assets 61,322,354 155,064,767 Short term investments 7 845,893,7142 204,837,142 Advances 3,364,381 2,898,552 1,308,905 Short term deposits and prepayments 1,898,905 1,308,905 1,0198,315 Other receivables 56,685,945 91,768,997 255,942,074 Cash and bank balances 1,573,879,088 1,919,616,809 255,942,074 Share Capital and Reserves 1,573,879,088 1,919,616,809 255,942,074 Share Capital and Reserves 441,000,000 441,000,000 441,000,000 Reserves 11,657,731 481,901,604 33,190,080 34,483,200 Deficit on Revaluation of fixed assets 8 8,098,139) (7,664,952) Non-Current Liabilities 296,402,789 394,766,083 445,03,605 Current maturities of non-current liabilities 65,546,4600	5			
Deferred tax asset 112,763,918 102,292,639 Current Assets 728,048,695 618,157,583 Current maturities of non-current assets 7 241,956,924 468,559,559 Short term innances 7 204,837,142 245,001,320 245,001,320 Advances 3,364,381 1,308,905 1,308,905 1,308,905 1,308,905 1,308,905 1,308,905 1,308,905 1,301,459,226 1,018,315 50,685,945 91,768,997 21,000,728 91,768,997 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 25,5942,074 21,002,288 25,071,6737 304,745,039 1,301,459,226 21,002,088 1,031,459,226 21,020,978 21,020,978 21,020,978 21,002,078 21,020,978 21,020,978 21,020,978 21,020,978 21,020,978 21,020,978 21,020,978 21,020,978 21,020,978 21,020,978<	5			
Current Assets 728,048,695 618,157,583 Current maturities of non-current assets 61,322,354 155,064,767 Short term investments 7 241,956,924 241,956,924 Advances 3,364,381 2,898,552 155,064,767 Advances 3,364,381 2,898,552 135,006,767 Short term deposits and prepayments 1,898,905 1,989,905 10,198,315 Interest accrued 21,000,728 1,988,905 10,198,315 Other receivables 56,685,945 91,768,997 211,022,801 25,5942,074 Cash and bank balances 211,022,801 1,301,459,226 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES Share Capital and Reserves 1,165,7,731 481,900,000 441,000,000 441,000,000 Surplus on revaluation of fixed assets 8 8,098,139) (7,664,952) 394,766,083 Current tiabilities 296,402,789 394,766,083 44,503,605 9,720,238 Current tiabilities 296,402,789 394,766,083 9,720,238 10,867,845 9,720,238 10,3				
Current Assets 61,322,354 155,064,767 Short term investments 7 241,956,924 468,559,559 Short term deposits and prepayments 3,364,381 265,001,320 3,364,381 288,552 Short term deposits and prepayments 1,898,905 1,308,925 1,573,879,088 1,9	Deferred tax asset			
Short term investments 7 241,956,924 468,559,559 Short term finances 204,837,142 265,001,320 Advances 3,364,381 2,898,555 Short term deposits and prepayments 1,898,905 1,308,905 Interest accrued 21,000,728 10,198,315 Other receivables 21,002,728 10,198,315 Tax refunds due from government 211,022,801 25,942,074 Cash and bank balances 43,741,213 50,716,737 845,830,393 1,301,459,226 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 845,857,731 481,901,604 Share Capital and Reserves 33,190,080 34,483,200 Share capital 452,657,731 481,901,604 Surplus on revaluation of fixed assets 8 (8,098,139) (7,664,952) Non-Current Liabilities 296,402,789 394,766,083 Current Liabilities 296,402,789 394,766,083 Current maturities of non-current liabilities 68,741,337 68,741,337 Short term borrowings 55,546,460 274,328,787 749,961,280 Short term certificates of deposit	Current Assets		728,048,695	618,157,583
Short term finances 204,837,142 265,001,320 Advances 3,364,381 2,898,552 Short term deposits and prepayments 1,308,905 1,308,905 Interest accrued 21,000,728 10,198,315 Other receivables 56,685,945 91,768,997 Tax refunds due from government 211,022,801 255,942,074 Cash and bank balances 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 845,830,393 1,301,459,226 Share Capital and Reserves 1,573,879,088 1,919,616,809 Share capital 441,000,000 441,000,000 Reserves 1,1657,731 40,901,604 Surplus on revaluation of fixed assets 33,190,080 34,483,200 Deficit on Revaluation of Investments 8 (8,098,139) (7,664,952) Non-Current Liabilities 296,402,789 394,766,083 Current maturities of non-current liabilities 243,242,274 445,03,605 Short term borrowings 296,402,789 394,766,083 Current maturities of non-current liabilities 296,402,789 394,766,083 Short term certificates of deposit 274,328,787	Current maturities of non-current assets		61,322,354	155,064,767
Advances 3,364,381 2,898,552 Short term deposits and prepayments 1,898,905 1,308,905 Interest accrued 21,000,728 10,198,315 Other receivables 56,685,945 211,022,801 Tax refunds due from government 43,741,213 50,716,737 Cash and bank balances 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 1,577,379,088 1,919,616,809 Share Capital and Reserves 441,000,000 441,000,000 Reserves 11,657,731 40,901,604 Surplus on revaluation of fixed assets 33,190,080 34,483,200 Deficit on Revaluation of Investments 8 (8,098,139) (7,664,952) Non-Current Liabilities 296,402,789 394,766,083 Current maturities of non-current liabilities 296,402,789 394,766,083 Current maturities of non-current liabilities 296,402,789 394,766,083 Short term borrowings 65,546,460 744,930,405 Short term borrowings 9 32,542,799 10,867,842 Short term borrowings 9 32,542,799 10,368,559 Short term borrowings	Short term investments	7	241,956,924	468,559,559
Short term deposits and prepayments 1,898,905 1,308,905 Interest accrued 21,000,728 10,198,315 Other receivables 56,685,945 91,768,997 Tax refunds due from government 43,741,213 50,716,737 Cash and bank balances 1,301,459,226 1,301,459,226 Image: Cash and bank balances 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 441,000,000 441,000,000 Share Capital and Reserves 441,000,000 441,000,000 Share capital 441,000,000 441,000,000 Reserves 33,190,080 34,483,200 Deficit on Revaluation of fixed assets 8 (8,098,139) Deficit on Revaluation of Investments 8 (8,098,139) Current Liabilities 296,402,789 394,766,083 Current Maturities of non-current liabilities 296,402,789 394,766,083 Current maturities of non-current liabilities 743,226,731 445,03,605 Short term certificates of deposit 274,328,787 749,961,280 Current maturities of non-current liabilities 743,226,785 103,268,559 Short term certificates of deposit	Short term finances		204,837,142	265,001,320
Interest accrued 21,000,728 10,198,315 Other receivables 56,685,945 91,768,997 Tax refunds due from government 43,741,213 50,716,737 Respective destributions 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 11,557,731 40,901,604 Share Capital and Reserves 11,657,731 40,901,604 Share capital 441,000,000 441,000,000 Reserves 11,657,731 40,901,604 Surplus on revaluation of fixed assets 8 8,098,139 Long term certificates of deposit 296,402,789 394,766,083 Current Liabilities 296,402,789 394,766,083 Long term certificates of deposit 274,328,787 749,961,280 Accrued markup 10,867,845 9,720,238 Short term certificates of deposit 274,328,787 749,961,280 Accrued markup 9 32,542,799 103,268,559 Provision for taxation 9 32,542,799 393,393,585 Ontingencies and Commitments 10 -	Advances		3,364,381	2,898,552
Other receivables 56,685,945 91,768,997 Tax refunds due from government 211,022,801 255,942,074 Cash and bank balances 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 1,573,879,088 1,919,616,809 Share Capital and Reserves 11,657,731 40,901,604 Share capital 441,000,000 441,000,000 Reserves 11,657,731 40,901,604 Surplus on revaluation of fixed assets 8 (8,098,139) (7,664,952) Non-Current Liabilities 296,402,789 394,766,083 445,03,605 Current maturities of non-current liabilities 296,402,789 394,766,083 445,03,605 Short term certificates of deposit 296,402,789 394,766,083 445,03,605 Current maturities of non-current liabilities 68,741,337 65,546,460 445,03,605 Short term certificates of deposit 274,328,787 749,961,280 749,961,280 Current maturities of non-current liabilities 9 32,542,799 10,3,268,559 Short term certificates of deposit 274,328,787 749,961,280 3	Short term deposits and prepayments		1,898,905	1,308,905
Tax refunds due from government 211,022,801 255,942,074 Cash and bank balances 347,41,213 255,942,074 Share Capital and Reserves 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 441,000,000 441,000,000 Share Capital and Reserves 441,000,000 11,657,731 Share capital 442,657,731 40,901,604 Surplus on revaluation of fixed assets 33,190,080 34,483,200 Deficit on Revaluation of Investments 8 (8,098,139) (7,664,952) Non-Current Liabilities 296,402,789 394,766,083 Long term certificates of deposit 296,402,789 394,766,083 Current maturities of non-current liabilities 403,276,535 68,741,337 Short term borrowings 274,328,787 749,961,280 Accrued markup 10,867,845 9,720,238 103,268,559 Trade and other payables 9 32,542,799 13,164,201 39,935,855 Contingencies and Commitments 10 - - -	Interest accrued		21,000,728	10,198,315
Cash and bank balances 43,741,213 50,716,737 845,830,393 1,301,459,226 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES Share Capital and Reserves Share capital 441,000,000 Reserves 441,000,000 11,657,731 40,901,604 Surplus on revaluation of fixed assets 33,190,080 Deficit on Revaluation of Investments 8 Non-Current Liabilities 296,402,789 Long term certificates of deposit 296,402,789 Current maturities of non-current liabilities 68,741,337 Short term borrowings 44,503,605 Short term borrowings 9 Accrued markup 10,867,845 Trade and other payables 9 Provision for taxation 9 799,726,627 1,016,130,874 Contingencies and Commitments 10	Other receivables		56,685,945	91,768,997
845,830,393 1,301,459,226 1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 441,000,000 Share Capital and Reserves 441,000,000 Share capital 441,000,000 Reserves 11,657,731 Surplus on revaluation of fixed assets 8 Deficit on Revaluation of Investments 8 Non-Current Liabilities 296,402,789 Long term certificates of deposit 296,402,789 Short term borrowings 65,546,460 Short term borrowings 749,961,280 Short term dertificates of deposit 274,328,787 Accrued markup 10,867,845 Trade and other payables 9 Provision for taxation 9 Tade and Commitments 10	Tax refunds due from government		211,022,801	255,942,074
1,573,879,088 1,919,616,809 EQUITY AND LIABILITIES 441,000,000 Share Capital and Reserves 441,000,000 Share capital 441,000,000 Reserves 11,657,731 Surplus on revaluation of fixed assets 33,190,080 Deficit on Revaluation of Investments 8 Non-Current Liabilities 296,402,789 Long term certificates of deposit 296,402,789 Short term borrowings 65,546,460 Short term certificates of deposit 274,328,787 Accrued markup 10,867,845 Trade and other payables 9 Provision for taxation 9 Tordingencies and Commitments 10	Cash and bank balances		43,741,213	50,716,737
EQUITY AND LIABILITIESShare Capital and ReservesShare capitalReserves441,000,000Reserves441,000,00011,657,73140,901,604452,657,731481,901,604Surplus on revaluation of fixed assetsDeficit on Revaluation of Investments8(8,098,139)(7,664,952)Non-Current LiabilitiesLong term certificates of deposit296,402,789394,766,083Current maturities of non-current liabilitiesShort term borrowingsShort term certificates of depositAccrued markupTrade and other payablesProvision for taxation913,164,201799,726,6271,016,130,874Contingencies and Commitments10-			845,830,393	1,301,459,226
Share Capital and Reserves441,000,000Share capital Reserves441,000,000Reserves441,000,00011,657,73140,901,604Surplus on revaluation of fixed assets Deficit on Revaluation of Investments33,190,080Non-Current Liabilities Long term certificates of deposit296,402,789Current maturities of non-current liabilities Short term borrowings Short term certificates of deposit403,276,535 65,546,460 274,328,787Current maturities of non-current liabilities Short term certificates of deposit403,276,535 65,546,460 274,328,787Current maturities of non-current liabilities Short term certificates of deposit296,402,789 296,402,789Current maturities of non-current liabilities 			1,573,879,088	1,919,616,809
Share capital 441,000,000 441,000,000 Reserves 11,657,731 40,901,604 Surplus on revaluation of fixed assets 452,657,731 481,901,604 Surplus on revaluation of Investments 8 33,190,080 34,483,200 Deficit on Revaluation of Investments 8 (8,098,139) (7,664,952) Non-Current Liabilities 296,402,789 394,766,083 Current Liabilities 296,402,789 394,766,083 Current maturities of non-current liabilities 403,276,535 68,741,337 Short term borrowings 65,546,460 274,328,787 Short term certificates of deposit 274,328,787 749,961,280 Accrued markup 9 32,542,799 103,268,559 Provision for taxation 9 32,542,799 103,268,559 Contingencies and Commitments 10 -	EQUITY AND LIABILITIES			
Reserves 11,657,731 40,901,604 Surplus on revaluation of fixed assets 452,657,731 481,901,604 Surplus on revaluation of Investments 8 33,190,080 34,483,200 Deficit on Revaluation of Investments 8 (8,098,139) (7,664,952) Non-Current Liabilities 296,402,789 394,766,083 Current maturities of non-current liabilities 403,276,535 68,741,337 Short term borrowings 65,546,460 274,328,787 Short term certificates of deposit 274,328,787 749,961,280 Accrued markup 10,867,845 9,720,238 Trade and other payables 9 32,542,799 103,268,559 Provision for taxation 10 - -	Share Capital and Reserves			
AutorAutorSurplus on revaluation of fixed assets Deficit on Revaluation of Investments452,657,731481,901,604Surplus on revaluation of Investments833,190,080 (8,098,139)34,483,200 (7,664,952)Non-Current Liabilities Long term certificates of deposit296,402,789394,766,083Current maturities of non-current liabilities Short term borrowings Short term certificates of deposit403,276,535 (55,546,460) 274,328,787 10,867,84568,741,337 (4,503,605)Accrued markup Trade and other payables932,542,799 (13,164,201)103,268,559 (39,935,855)Provision for taxation10	Share capital		441,000,000	441,000,000
Surplus on revaluation of fixed assets Deficit on Revaluation of Investments33,190,080 (8,098,139)34,483,200 (7,664,952)Non-Current Liabilities Long term certificates of deposit296,402,789394,766,083Current Liabilities403,276,535 65,546,460 274,328,78768,741,337 44,503,605Current maturities of non-current liabilities Short term borrowings Short term certificates of deposit403,276,535 65,546,460 274,328,78768,741,337 44,503,605Current maturities of non-current liabilities Short term certificates of deposit Accrued markup Trade and other payables932,542,799 32,542,799103,268,559 39,935,855Contingencies and Commitments10	Reserves		11,657,731	40,901,604
Deficit on Revaluation of Investments8(8,098,139)(7,664,952)Non-Current Liabilities296,402,789394,766,083Long term certificates of deposit296,402,789394,766,083Current Liabilities403,276,53568,741,337Current maturities of non-current liabilities403,276,53568,741,337Short term borrowings403,276,53568,741,337Short term certificates of deposit274,328,78710,867,845Accrued markup932,542,799103,268,559Trade and other payables932,542,799103,268,559Provision for taxation10			452,657,731	481,901,604
Non-Current Liabilities296,402,789394,766,083Long term certificates of deposit296,402,789394,766,083Current Liabilities403,276,53568,741,337Current maturities of non-current liabilities65,546,46044,503,605Short term borrowings274,328,787749,961,280Accrued markup10,867,8459,720,238Trade and other payables932,542,799Provision for taxation10Contingencies and Commitments10	•		33,190,080	34,483,200
Long term certificates of deposit296,402,789394,766,083Current Liabilities403,276,53568,741,337Current maturities of non-current liabilities403,276,53568,741,337Short term borrowings65,546,46044,503,605Short term certificates of deposit274,328,787749,961,280Accrued markup10,867,8459,720,238Trade and other payables932,542,799103,268,559Provision for taxation10Contingencies and Commitments10	Deficit on Revaluation of Investments	8	(8,098,139)	(7,664,952)
Current Liabilities403,276,535 65,546,460 274,328,787 10,867,845 32,542,79968,741,337 44,503,605Current maturities of non-current liabilities403,276,535 65,546,460 274,328,787 10,867,845 32,542,79968,741,337 44,503,605 749,961,280 749,961,280 13,164,201Accrued markup Provision for taxation9 32,542,799 13,164,2019,720,238 39,935,855Contingencies and Commitments10-				
Current maturities of non-current liabilities 403,276,535 Short term borrowings 65,546,460 Short term certificates of deposit 274,328,787 Accrued markup 10,867,845 Provision for taxation 9 Accrued markup 13,164,201 Provision for taxation 799,726,627 Contingencies and Commitments 10	Long term certificates of deposit		296,402,789	394,766,083
Short term borrowings 65,546,460 44,503,605 Short term certificates of deposit 274,328,787 749,961,280 Accrued markup 10,867,845 9,720,238 Trade and other payables 9 32,542,799 103,268,559 Provision for taxation 10 - -	Current Liabilities			
Short term certificates of deposit 274,328,787 749,961,280 Accrued markup 10,867,845 9,720,238 Trade and other payables 9 32,542,799 103,268,559 Provision for taxation 10 - - Contingencies and Commitments 10 - -				
Accrued markup 10,867,845 9,720,238 Trade and other payables 9 32,542,799 103,268,559 Provision for taxation 13,164,201 39,935,855 Contingencies and Commitments 10 -	8			
Trade and other payables 9 32,542,799 103,268,559 Provision for taxation 13,164,201 39,935,855 Contingencies and Commitments 10 -	•			
Provision for taxation 13,164,201 39,935,855 Contingencies and Commitments 10 - -		6		
Contingencies and Commitments 10 -		9		
Contingencies and Commitments 10 -	Provision for taxation		13,164,201	39,935,855
Contingencies and Commitments 10 -			799,726,627	1,016,130,874
1 573 870 088 1 010 616 900	Contingencies and Commitments	10	-	-
			1,573,879,088	1,919,616,809

5

Condensed Interim Profit and Loss Account

For the period ended 31 March 2015 (Un-audited)

	Three m	onths ended	Nine mon	ths ended
	31-Mar-15	31-Mar-14	31-Mar-15	31-Mar-14
No	te Rupees	Rupees	Rupees	Rupees
INCOME				
Profit on financing	25,995,780	21,842,254	78,808,240	54,061,740
Return on placements	31,780	15,948	38,287	413,023
	11 7,344,094	6,914,769	24,391,635	29,697,597
Fees and Commission	8,574,616	5,082,071	18,901,436	11,553,781
Profit on bank deposits	604,018	530,366	3,758,740	1,664,883
Other income	1,028,033	3,987,336	5,273,676	5,754,113
EXPENSES	43,578,321	38,372,744	131,172,014	103,145,137
Return on certificates of deposit	34,128,138	28,293,375	116,457,251	75,301,927
Return on term finance certificates		914,329	413,364	3,326,077
Mark-up on borrowings from			,	-,,
financial institutions	1,307,476	4,047,152	3,282,753	5,769,897
Amortization of premium on held	,,	, , , , ,	-, - ,	-,,
to maturity investments	14,250	12,972	42,750	38,916
Administrative and other				
operating expenses	12 15,215,552	14,724,344	49,563,811	48,596,961
Other financial charges	14,039	26,255	63,694	101,474
	50,679,455	48,018,427	169,823,623	133,135,252
Operating loss before taxation	(7,101,134)	(9,645,683)	(38,651,609)	(29,990,115)
Provision for doubtful financing	-	-	(412,786)	-
Operating profit/(loss) before taxation	(7,101,134)	(9,645,683)	(39,064,395)	(29,990,115)
Taxation - net	(553,666)	(1,456,950)	8,527,402	54,464
Loss after taxation	(7,654,800)	(11,102,633)	(30,536,993)	(29,935,651)
	(7,054,800)	(11,102,055)	(50,550,995)	(29,955,051)
Other comprehensive income - net of tax	k 431,040	477,606	1,293,120	1,432,818
Total comprehensive loss - net of tax	(7,223,760)	(10,625,027)	(29,243,873)	(28,502,833)
	(0.17)	(0.25)	(0.69)	(0.68)



Condensed Interim Cash Flow Statement

For the period ended 31 March 2015 (Un-audited)

	31-Mar-15 Rupees	31-Mar-14 Rupees
Cash flow from operating activities		
Loss before taxation	(39,064,395)	(29,990,115
Adjustment for non cash expenses and other items: Dividend income	(790,394)	(3,136,636
Depreciation on property and equipment	6,849,134	6,472,289
Amortization on intangible assets	96,321	433,48
Provision for doubtful financing	412,786	,
Amortization of premium on held to maturity investments	42,750	38,91
Amortization of issuance cost of listed TFCs	338,153	1,521,67
Gain on sale of fixed assets	(1,215,000)	
Fair value (gain) / loss on held for trading investment	(676,880)	609,17
	5,056,870	5,938,90
	(34,007,525)	(24,051,205
Decrease/(increase) in operating assets	44 554 800	(171 202 201
Disbursements of finances - net Net investment in lease finance	44,554,899 326,132	(171,292,261 123,68
Investments - net	226,846,329	7,998,97
Long term and short term advances	(2,494,701)	(226,307
Interest Accrued	(10,802,413)	(13,541,659
Other receivables	35,083,052	4,258,35
Deposits and prepayments	5,907,699	22,136,39
-F	299,420,997	(150,542,825
(Decrease) / Increase in operating liabilities		
Borrowings from financial institutions	21,042,855	51,905,77
Certificates of deposit	(214,509,842)	192,215,19
Accrued markup	1,147,607	(8,293,079
Trade and other payables	(70,725,760)	(26,439,230
	(263,045,140)	209,388,65
Net changes in operating assets and liabilities	36,375,857	58,845,83
Net cash generated from / (used in) operating activities	2,368,332	34,794,62
Taxation - net	16,203,742	(2,208,059
Net cash generated from / (used in) operating activities Cash flow from investing activities	18,572,074	32,586,56
Fixed capital expenditure incurred	(2,573,192)	(8,175,695
Capital work in progress	(2,575,152)	(1,646,851
Dividend received	790,394	3,136,63
Proceeds from sale of fixed assets	1,215,000	-,,
Net cash (used in) / generated from investing activities	(567,798)	(6,685,910
Cash flow from financing activities	(24.070.000)	(40.050.000
Redemption of listed term finance certificates Dividend paid	(24,979,800) -	(49,959,600 (1,350
Net cash used in financing activities	(24,979,800)	(49,960,950
Net decrease in cash and cash equivalents	(6,975,524)	(24,060,292
Cash and cash equivalents at the beginning of the period	50,716,737	36,080,96
cush and cush equivalence at the beginning of the period		

Condensed Interim Statement of Changes in Equity

For the period ended 31 March 2015 (Un-audited)

	Share capital Rupees	Statutory reserve Rupees	Accumulated Profit / (loss) Rupees	Total Rupees
Balance as at 01 July 2013	441,000,000	158,496,746	(101,688,568)	497,808,178
Net loss for the period Other comprehensive profit		- -	(29,935,651) 1,432,818	(29,935,651) 1,432,818
Total comprehensive profit	-	-	(28,502,833)	(28,502,833)
Balance as at 31 March 2014	441,000,000	158,496,746	(130,191,401)	469,305,345
Balance as at 01 July 2014	441,000,000	158,496,746	(117,595,142)	481,901,604
Net loss for the period Other comprehensive income		- -	(30,536,993) 1,293,120	(30,536,993) 1,293,120
Total comprehensive loss	-	-	(29,243,873)	(29,243,873)
Balance as at 31 March 2015	441,000,000	158,496,746	(146,839,015)	452,657,731



Condensed Interim Notes to the Financial Statements

For the period ended 31 March 2015 (Un-audited)

1. LEGAL STATUS AND NATURE OF BUSINESS

Escorts Investment Bank Limited ("the Company") is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984. The Company was incorporated in Pakistan on 15 May 1995 and started its commercial operations on 16 October 1996. The Company is listed on the Karachi and Lahore stock exchanges. Escorts Investment Bank Limited is licensed to carry out investment finance services as a Non-Banking Finance Company under Section 282C of the Companies Ordinance, 1984 and Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003. The registered office of the Company is situated at Escorts House, 26 Davis Road, Lahore.

The Pakistan Credit Rating Agency (PACRA) has maintained the long-term credit rating of the Company to "BBB" (Triple B) and also maintained the short-term rating at "A3" (A three) dated 20 March 2015. The ratings denote an adequate capacity of timely payment of financial commitments.

2. BASIS OF PRESENTATION

2.1 This interim financial information is un-audited and has been prepared in accordance with the requirements of the International Accounting Standards (IAS) -34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provision of or directives issued under Companies Ordinance, 1984 have been followed.

This interim financial Information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended 30 June 2014.

The SECP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' through Circular No. 19 dated August 13, 2003 to NBFCs providing investment finance services, discounting services and housing finance services. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. In addition, the SECP has also deferred the application of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' through SRO 411(1) / 2008 on such NBFCs which are engaged in investment finance services, discounting services and housing finance services.

2.2 The financial statements of the company reflect that the equity of the company as at March 31, 2015 is Rs. 452.657 million which is below the minimum capital required under NBFC regulations 2008. The NBFC Reforms Process initiated by Securties and Exchange Commission of Pakistan is also underway and it is expected that the minimum equity requirement would be revised as a result. The management is confident and committed that the equity requirement would be met through internal resources including retained earnings.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2014.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumption that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2014.

	Note	31-Mar-15 Rupees (Un-audited)	30-Jun-14 Rupees (Audited)
5.	FIXED ASSETS		
	Property and equipments 5.1 Intangible assets	106,011,246 289,018	110,287,188 385,339
		106,300,264	110,672,527
5.1	Property and equipments		
	Opening balance written down value.	110,287,188	94,596,454
	Additions: Leasehold improvements Office Furniture & fixture Computer equipment Office Equipment Vehicles Less:	- - 63,460 135,732 2,374,000	14,576,892 118,500 83,700 972,676 6,171,092
	Disposals: Vehicles 5.1.1	-	-
	Depreciation for the period / year	6,849,134	6,232,126
	Closing written down value	106,011,246	110,287,188
5.1.1	Particulars of vehicles disposed off during the period;		
	Cost Accumulated depreciatoin	1,685,440 (1,685,440)	1,400,538 (1,400,538)
	Book value	-	-
6.	LONG TERM INVESTMENTS		
	Held to maturity Pakistan Investment Bonds	100,852,534	100,895,285
7.	SHORT TERM INVESTMENTS	100,002,001	100,053,203
	Held to maturity		
	Treasury Bills	78,740,120	64,855,608
	Held for Trading Shares/ units		
	Listed Others	- 10,066,174	2,990,040 21,488,699
	Investment in Commodities Available for sale	130,939,750	320,097,313
	Listed Shares / units	30,309,019	67,469,731
	Deficit on revaluation	250,055,063 (8,098,139)	476,901,391 (8,341,832)
		241,956,924	468,559,559



	Note	31-Mar-15 Rupees (Un-audited)	30-Jun-14 Rupees (Audited)
8.	DEFICIT ON REVALUATION OF INVESTMENTS		
	Available for sale		
	Listed shares / units	(8,098,139)	(7,664,952)
		(8,098,139)	(7,664,952)
9.	TRADE AND OTHER PAYABLES		
	Customers' credit balances Accrued expenses and other payables Provision for compensated absences Unclaimed dividend	4,112,451 24,008,586 2,036,108 2,385,654	61,973,001 37,099,776 1,810,128 2,385,654
		32,542,799	103,268,559
10.	CONTINGENCIES AND COMMITMENTS		
10.1	Contingencies		
	There exist no known contingencies as at balance sheet date.		
10.2	Commitments		
	Outstanding guarantees	8,336,373	10,338,873

11. RETURN ON INVESTMENTS

	Three mor	ths ended	Nine mon	ths ended
	31-Mar-15 Rupees (Un-audited)	31-Mar-14 Rupees (Un-audited)	31-Mar-15 Rupees (Un-audited)	31-Mar-14 Rupees (Un-audited)
Mark-up / return on investments	4,308,864	3,523,865	12,431,546	9,051,176
Dividend income	37,563	376,990	790,394	3,136,636
Capital gain/(loss) on investments	2,997,667	3,013,914	11,169,695	17,509,785
	7,344,094	6,914,769	24,391,635	29,697,597

		Three mor	ths ended	Nine mon	ths ended
		31-Mar-15 Rupees (Un-audited)	31-Mar-14 Rupees (Un-audited)	31-Mar-15 Rupees (Un-audited)	31-Mar-14 Rupees (Un-audited)
12.	ADMINISTRATIVE AND OTHER OPERATING EXPENSES				
	Salaries, wages, other benefits and allowances Staff Training and Welfare Advertisement and business promotion Rent, rates and taxes Utilities Communication charges Traveling and vehicle maintenance Repair and maintenance Entertainment Fee and subscriptions Legal and professional charges Printing and stationery Fee, brokerage and commission CDC and clearing charges Insurance Amortization of issuance cost of listed TFCs Depreciation	7,039,129 6,700 12,850 574,293 466,408 420,187 1,272,333 475,194 253,313 427,621 1,317,510 206,886 27,189 	5,558,719 5,300 120,678 1,008,831 706,399 427,927 1,376,625 419,590 274,566 707,424 656,362 262,817 6,892 - 188,744 507,226 2,351,574	22,922,014 64,949 152,618 2,806,119 1,444,033 1,374,098 3,996,428 1,314,060 757,910 1,342,947 2,295,991 773,232 51,987 2,073,628 680,024 338,153 6,849,134	19,207,181 57,655 226,106 3,266,420 1,742,969 1,144,215 4,379,335 2,129,435 936,038 1,472,612 2,169,729 1,141,270 31,138 1,564,092 559,802 1,521,676 6,472,288
	Amortization on intangible assets Miscellaneous expenses	2,320,077 32,106 114,590	2,331,374 144,495 175	96,321 230,165	433,485 141,515
		15,215,552	14,724,344	49,563,811	48,596,961

13. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise, subsidiary company, local associated companies, staff retirement funds, directors and other key management personnel. Material transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the term of employment are as follows:

	31-Mar-15 Rupees (Un-audited)	31-Mar-14 Rupees (Un-audited)
Transactions during the period		
Subsidiary Company: Profit paid on certificates of deposit Return on finances received Fee/ Commission earned during the period Return on assets Associated companies: Return on finances received Profit paid on certificates of deposit Vehicle purchased Chairman's secretariat expenses Guarantee commission earned	3,008,219 8,000,000 18,871,496 12,019,967 127,716 2,357,454 2,300,000	14,482,192 32,500,000 11,421,922 4,409,137 923,982 2,885,192 2,700,000



	31-Mar-15 Rupees (Un-audited)	31-Mar-14 Rupees (Un-audited)
Directors: Return on finances received Profit paid on certificates of deposit Fixed assets sold	1,716,939 5,818,751 -	1,698,152 5,818,751 560,215
Executives: Return on finances received Profit paid on certificates of deposit Proceeds from sale of Vehicle	142,463 5,089,234 1,215,000	182,995 5,620,769 -
Others: Contribution to staff retirement benefits plan	862,250	602,444
	31-Mar-15 Rupees (Un-audited)	30-Jun-14 Rupees (Audited)
Balance at the end of the period		
Subsidiary Company: Certificates of deposit outstanding Financing outstanding Receivable/ (Payable) to subsidiary company Profit receivable on financing Markup payable on COD Associated companies: Financing outstanding Letter of guarantee outstanding Certificates of deposit outstanding Other receivable / (Payable) Markup payable on COD Directors: Financing outstanding Certificates of deposit outstanding Other receivable on COD	50,000,000 100,000,000 76,444,121 6,772,603 1,512,329 35,194,104 8,336,373 34,357,049 18,352,658 267,472 38,922,759 60,692,600 112,265 379,133	50,000,000 100,000,000 116,066,967 2,853,521 2,635,068 5,793,089 10,338,873 6,095,003 (8,062,420) 43,834 41,409,435 60,692,600
Markup payable on COD Executives: Financing outstanding Certificates of deposit outstanding Markup payable on COD	379,133 4,469,782 88,200,000 543,764	2,762,207 88,200,000 510,782

14. SEGMENTAL ANALYSIS

The Company's activities are broadly categorized into two primary business segments namely financing activities and investment activities within Pakistan:

Financing activities

Financing activities include providing long-term and short-term financing facilities to corporate and individual customers.

Investing activities

Investing activities include money market activities, investment in government securities, advisory services, capital market activities and the management of the Company's liquidity.

	Nine months ended 31 March 2015		
	Financing activities	Investing activities	Total
Profit on financing	78,808,240	-	78,808,240
Return on placements	-	38,287	38,287
Return on investments	-	24,391,635	24,391,635
Total income for reportable segments	78,808,240	24,429,922	103,238,162
Finance costs	91,801,946	28,457,866	120,259,812
Administrative and other operating expenses	37,835,202	11,728,609	49,563,811
Provision for doubtful financing	412,786		412,786
Segment result	(51,241,694)	(15,756,553)	(66,998,247)
Other operating income			27,933,852
Loss before taxation			(39,064,395)
Segment assets	422,507,263	566,152,589	988,659,852
Unallocated assets			585,219,236
			1,573,879,088
Segment liabilities	234,269,723	312,006,609	546,276,332
Unallocated liabilities			574,945,025
Equity			452,657,731
			1,573,879,088



	Nine months ended 31 March 2014		
	Financing	Investing	
	activities	activities	Total
Profit on financing	54,061,740	-	54,061,74
Return on placements		413,023	413,02
Return on investments		29,697,597	29,697,59
Total income for reportable segments	54,061,740	30,110,620	84,172,3
Finance costs	54,296,768	30,241,523	84,538,2
Administrative and other operating expenses	31,212,577	17,384,384	48,596,9
Segment result	(31,447,605)	(17,515,287)	(48,962,89
Other operating income			18,972,7
Loss before taxation			(29,990,11
Segment assets	570,730,247	566,912,945	1,137,643,1
Unallocated assets			486,882,7
			1,624,525,9
Segment liabilities	278,276,391	276,517,580	554,793,9
Unallocated liabilities			600,426,6
Equity			469,305,3
			1,624,525,9

15. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue by the Board of Directors of the Company on 29 April 2015.

16. GENERAL

16.1 Figures have been rounded off to the nearest rupee.

Consolidated Financial

Statements - Group

31 March 2015



Director's Report to Un-Audited Condensed Interim Consolidated Financial Statements

The Board of Directors of Escorts Investment Bank Limited and its subsidiary company Escorts Capital Limited (the "Group") is pleased to present before you the un-audited Condensed Interim Consolidated Financial Statements for the period ended 31 March 2015.

Your Group posted a loss after tax of Rs. 43.277 million for the nine months ended March 31, 2015 reflecting EPS of Rs. (1.01) as compared to a loss of Rs. 43.319 million and EPS of Rs. (1.01) for the corresponding period of last year. The primary reason for loss is 17.87% reduction in return on investments and an increase of 41.14% in cost of Certificate of Investments (COIs) due to increase in deposits. Brokerage commission improved significantly from Rs. 43.971 million to Rs. 71.809 million showing a total increase of 63.31% as compared to the corresponding period of the last year.

Going forward, the management has planned to seek credit lines to invest in high yield products and earn spread. Management is keen to continue to offer non-funded products and aspires to attract good business in future.

For and on behalf of the Board

Shazia Bashir President and Chief Executive Officer Lahore: April 29, 2015

Condensed Interim Consolidated Balance Sheet As at 31 March 2015

	Note	31-Mar-15 Rupees (Un-audited)	30-Jun-14 Rupees (Audited)
ASSETS			
Non-current Assets Fixed assets	6	109,913,754	114,258,800
Cards and rooms	0	52,550,000	52,550,000
Long term investments	7	133,257,534	133,300,285
Long term finances		51,059,552	42,776,862
Long term loans and advances		2,480,275	1,148,597
Long term deposits and prepayments Deferred tax asset		3,223,652	5,003,173
		112,763,918	102,292,639
Current Assets		465,248,685	451,330,356
Current maturities of non-current assets		61,322,354	55,064,767
Short term investments	8	241,956,924	468,559,559
Short term finances	0	204,837,142	265,001,320
Advances		4,342,669	3,631,222
Short term deposits and prepayments		105,587,115	61,617,491
Interest accrued		14,988,469	10,198,315
Other receivables		130,438,100	119,601,315
Tax refunds due from government		217,348,510	261,399,209
Cash and bank balances		56,095,796	53,225,197
		1,036,917,079	1,298,298,395
		1,502,165,764	1,749,628,751
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Share capital		441,000,000	441,000,000
Reserves		(260,463,343)	(217,186,043)
		180,536,657	223,813,957
Surplus on revaluation of fixed assets		33,190,080	34,483,200
Deficit on Revaluation of Investments	9	(8,098,139)	(7,664,952)
Non-Current Liabilities			
Long term certificates of deposit		296,402,789	394,766,083
Current Liabilities			[]
Current maturities of non-current liabilities		403,276,535	68,741,337
Short term borrowings		65,546,460	44,503,605
Short term certificates of deposit Accrued markup		224,328,787 9,355,516	699,961,280 6,794,211
Trade and other payables	10	284,482,878	244,294,175
Provision for taxation	10	13,144,201	39,935,855
		1,000,134,377	1,104,230,463
Contingencies and Commitments	11		1,104,230,403
		1,502,165,764	1,749,628,751
		_,,,,	2,7. 13,020,731



Condensed Interim Consolidated Profit and Loss Account

For the period ended 31 March 2015 (Un-audited)

		Three mo	onths ended	Nine mont	ths ended
		31-Mar-15	31-Mar-14	31-Mar-15	31-Mar-14
Not	te	Rupees	Rupees	Rupees	Rupees
INCOME					
Profit on financing		17,715,570	16,388,692	54,885,629	37,652,603
Return on placements		31,780	15,948	38,287	413,023
	12	7,344,094	6,914,769	24,391,635	29,697,597
Fees and Commission		31,991,705	22,454,983	71,809,893	43,971,215
Profit on bank deposits Other income		1,090,549 3,504,940	791,844 5,698,719	6,817,505 9,240,973	3,040,354 9,097,267
	_				
		61,678,638	52,264,955	167,183,922	123,872,059
EXPENSES					
Return on certificates of deposit		32,632,247	26,818,033	111,953,141	70,814,256
Return on term finance certificates		-	914,329	413,364	3,326,077
Mark-up on borrowings from					
financial institutions		1,307,476	4,047,152	3,282,753	5,769,897
Amortization of premium on held					
to maturity investments		14,250	12,972	42,750	38,916
Administrative and other	13	24 770 057	20 (24 707	00 261 475	05 024 410
operating expenses 2 Other financial charges	13	34,779,057 31,792	28,624,707 48,528	99,261,475	85,034,419 144,923
Other financial charges				113,514	
		68,764,822	60,465,721	215,066,997	165,128,488
Operating loss before taxation		(7,086,184)	(8,200,766)	(47,883,075)	(41,256,429)
Provision for doubtful financing		-	-	(412,786)	-
Operating profit / (loss) before taxation		(7,086,184)	(8,200,766)	(48,295,861)	(41,256,429)
Taxation - net		(2,737,908)	(2,777,995)	3,725,441	(3,495,483)
Loss after taxation		(9,824,092)	(10,978,761)	(44,570,420)	(44,751,912)
Other comprehensive income					
- net of tax		431,040	477,606	1,293,120	1,432,818
Total comprehensive loss - net of tax	_	(9,393,052)	(10,501,155)	(43,277,300)	(43,319,094)
Loss per share-basic and diluted		(0.22)	(0.25)	(1.01)	(1.01)
		(0.22)	(0.23)	(1.01)	(1.01)

Condensed Interim Consolidated Cash Flow Statement

For the period ended 31 March 2015 (Un-audited)

	31-Mar-15 Rupees	31-Mar-14 Rupees
Cash flow from operating activities		
Loss before taxation	(48,295,861)	(41,256,429)
Adjustment for non cash expenses and other items: Dividend income Depreciation on property and equipment Amortization on intangible assets Provision for doubtful financing Amortization of premium on held to maturity investments Amortization of issuance cost of listed TFCs Gain on sale of fixed assets Fair value (gain)/ loss on held for trading investment	(790,394) 7,329,088 166,730 412,786 42,750 338,153 (1,215,000) (676,880) 5,607,233	(3,136,636) 6,940,900 490,293 - 38,916 1,521,676 - 609,179 6,464,328
	(42,688,628)	(34,792,101)
Decrease/(increase) in operating assets Disbursements of finances - net Net investment in lease finance Investments - net Long term and short term advances Interest Accrued Other receivables Deposits and prepayments	44,554,899 326,132 226,846,329 (2,740,319) (4,790,154) (10,836,785) (41,471,925) 211,888,177	(171,292,261) 123,680 7,998,974 (522,063) (13,969,191) (88,466,837) (14,764,109) (280,891,807)
(Decrease) / Increase in operating liabilities Borrowings from financial institutions Certificates of deposit Accrued markup Trade and other payables	21,042,855 (214,509,842) 2,561,305 40,188,703 (150,716,979)	51,905,772 192,215,195 1,701,442 124,606,021 370,428,430
Net changes in operating assets and liabilities	61,171,198	89,536,623
Net cash generated from / (used in) operating activities Taxation - net	18,482,570 10,513,207	54,744,522 (7,505,679)
Net cash generated from / (used in) operating activities	28,995,777	47,238,843
Cash flow from investing activities Fixed capital expenditure incurred Capital work in progress Dividend received Proceeds from sale of fixed assets	(3,150,772) - 790,394 1,215,000	(9,437,895) (1,646,851) 3,136,636 -
Net cash (used in) / generated from investing activities	(1,145,378)	(7,948,110)
Cash flow from financing activities Redemption of listed term finance certificates Dividend paid	(24,979,800)	(49,959,600) (1,350)
Net cash used in financing activities	(24,979,800)	(49,960,950)
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period	2,870,599 53,225,197	(10,670,217) 49,238,770
Cash and cash equivalents at the end of the period	56,095,796	38,568,553



Condensed Interim Consolidated Statement of Changes in Equity For the period ended 31 March 2015 (Un-audited)

	Share capital Rupees	Statutory reserve Rupees	Accumulated Profit / (loss) Rupees	Total Rupees
Balance as at 01 July 2013	441,000,000	158,496,746	(331,519,818)	267,976,928
Net loss for the period Other comprehensive profit	-	- -	(44,751,912) 1,432,818	(44,751,912) 1,432,818
Total comprehensive profit	-	-	(43,319,094)	(43,319,094)
Balance as at 31 March 2014	441,000,000	158,496,746	(374,838,912)	224,657,834
Balance as at 01 July 2014	441,000,000	158,496,746	(375,682,789)	223,813,957
Net loss for the period Other comprehensive income	-	- -	(44,570,420) 1,293,120	(44,570,420) 1,293,120
Total comprehensive loss	-	-	(43,277,300)	(43,277,300)
Balance as at 31 March 2015	441,000,000	158,496,746	(418,960,089)	180,536,657

Condensed Interim Consolidated Notes to the Financial Statements

For the period ended 31 March 2015 (Un-audited)

1. LEGAL STATUS AND NATURE OF BUSINESS

Escorts Investment Bank Limited and its subsidiary Company ("The Group") comprises of holding Company Escorts Investment Bank Limited (EIBL) and a wholly owned Subsidiary Company Escorts Capital Limited ("ESCAP").

Escorts Investment Bank Limited ("the Company") is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984. The Company was incorporated in Pakistan on 15 May 1995 and started its commercial operations on 16 October 1996. The Company is listed on the Karachi and Lahore stock exchanges. Escorts Investment Bank Limited is licensed to carry out investment finance services as a Non-Banking Finance Company under Section 282C of the Companies Ordinance, 1984 and Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003. The registered office of the Company is situated at Escorts House, 26 Davis Road, Lahore.

ESCAP ("the Subsidiary") was incorporated as a public Limited company in Pakistan on 5 June 2008 under the Companies Ordinance, 1984 and became a wholly owned subsidiary Company of EIBL in June 2008. The Subsidiary is principally engaged in brokerage business. The registred office of the subsidiary is situated at Escorts House, 26 Davis Road, Lahore.

2. BASIS OF PRESENTATION

2.1 This interim financial information is un-audited and has been prepared in accordance with the requirements of the International Accounting Standards (IAS) -34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where the requirements differ, the provision of or directives issued under Companies Ordinance, 1984 have been followed.

This interim financial Information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 30 June 2014.

The SECP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' through Circular No. 19 dated August 13, 2003 to NBFCs providing investment finance services, discounting services and housing finance services. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. In addition, the SECP has also deferred the application of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' through SRO 411(1) / 2008 on such NBFCs which are engaged in investment finance services, discounting services and housing finance services.

2.2 The seperate financial statements of the company reflect that the equity of the company as at March 31, 2015 is Rs. 452.657 million which is below the minimum capital required under NBFC regulations 2008. The NBFC Reforms Process initiated by Securties and Exchange Commission of Pakistan is also underway and it is expected that the minimum equity requirement would be revised as a result. The management is confident and committed that the equity requirement would be met through internal resources including retained earnings.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2014.



4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumption that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2014.

5. BASIS OF CONSOLIDATION

The basis of consolidation for the preparation of this financial statements are the same as those followed in preparation of the annual audited consolidated financial statements of the Group for the year ended 30 June 2014.

		Note	31-Mar-15 Rupees (Un-audited)	30-Jun-14 Rupees (Audited)
		Note	(on-addited)	(Addited)
6.	FIXED ASSETS			
	Property and equipments	6.1	109,366,704	113,685,422
	Intangible assets		547,050	573,378
			109,913,754	114,258,800
6.1	Property and equipments			
	Opening balance written down value.		113,685,422	97,631,798
	Additions:			
	Leasehold improvements		-	14,576,892
	Office Furniture & fixture		-	118,500
	Computer equipment		347,340	997,550
	Office Equipment		289,032	1,066,226
	Vehicles Less:		2,374,000	6,171,092
	Disposals:			
	Vehicles	6.1.1	-	-
	Depreciation for the period / year		7,329,090	6,876,636
	Closing written down value		109,366,704	113,685,422
6.1.1	Particulars of vehicles disposed off during the period;			
	Cost		1,685,440	1,400,538
	Accumulated depreciatoin		(1,685,440)	(1,400,538)
	Book value		-	-
7.	LONG TERM INVESTMENTS			
	Held to maturity			
	Pakistan Investment Bonds		100,852,534	100,895,285
	Available for sale - at cost			
	Investment in unquoted Companies	7.1	32,405,000	32,405,000
			133,257,534	133,300,285

	Note	31-Mar-15 Rupees (Un-audited)	30-Jun-14 Rupees (Audited)
8.	SHORT TERM INVESTMENTS		
	Held to maturity		
	Treasury Bills	78,740,120	64,855,608
	Held for Trading Shares / units		2 000 040
	Listed Others	- 10,066,174	2,990,040 21,488,699
	Investment in Commodities Available for sale	130,939,750	320,097,313
	Listed Shares / units	30,309,019	67,469,731
	Deficit on revaluation	250,055,063 (8,098,139)	476,901,391 (8,341,832)
		241,956,924	468,559,559
9.	DEFICIT ON REVALUATION OF INVESTMENTS		
	Available for sale		
	Listed shares / units	(8,098,139)	(7,664,952)
		(8,098,139)	(7,664,952)
10.	TRADE AND OTHER PAYABLES		
	Customers' credit balances Accrued expenses and other payables Provision for compensated absences Unclaimed dividend	247,686,627 32,374,489 2,036,108 2,385,654	194,141,425 45,956,968 1,810,128 2,385,654
		284,482,878	244,294,175
11.	CONTINGENCIES AND COMMITMENTS		
11.1	Contingencies		
	There exist no known contingencies as at balance sheet date.		
11.2	Commitments		
	Outstanding guarantees	8,336,373	10,338,873



12. RETURN ON INVESTMENTS

Mark-up / return on investments Dividend income Capital gain/(loss) on investments	31-Mar-15 Rupees (Un-audited) 4,308,864 37,563 2,997,667 7,344,094	31-Mar-14 Rupees (Un-audited) 3,523,865 376,990 3,013,914 6,914,769	31-Mar-15 Rupees (Un-audited) 12,431,546 790,394 11,169,695	31-Mar-14 Rupees (Un-audited) 9,051,176 3,136,636 17,509,785
Dividend income Capital gain/(loss) on investments	37,563 2,997,667	376,990 3,013,914	790,394	3,136,636
Capital gain/(loss) on investments	2,997,667	3,013,914		
			11,169,695	17,509,785
	7,344,094	6.914.769		
		-,- ,	24,391,635	29,697,597
ADMINISTRATIVE AND OTHER OPERATING EXPENSES				
and allowances Staff Training and Welfare Advertisement and business promotion Rent, rates and taxes Utilities Communication charges Traveling and vehicle maintenance Repair and maintenance Entertainment Fee and subscriptions Legal and professional charges Printing and stationery Fee, brokerage and commission CDC and clearing charges Insurance	21,814,528 6,700 1,409,598 610,817 1,057,455 1,385,229 641,905 392,782 482,621 1,327,510 353,602 27,189 2,336,071 242,566	$\begin{array}{c} 15,322,422\\ 5,300\\ \\120,678\\ 1,608,831\\ 794,127\\ 1,149,091\\ 1,541,854\\ 520,024\\ 356,876\\ 1,097,995\\ 721,362\\ 317,579\\ 6,892\\ 1,431,934\\ 259,414\\ \end{array}$	59,250,422 64,949 152,618 5,154,227 1,985,090 3,140,652 4,433,344 1,744,964 980,181 1,753,497 2,928,741 1,099,935 51,987 7,452,521 977,669	43,728,318 57,655 226,106 5,344,926 2,250,901 2,658,848 4,883,000 2,476,128 1,153,100 2,334,220 3,064,285 1,434,109 31,138 5,058,017 879,705
Amortization of issuance cost of listed TFCs Depreciation Amortization on intangible assets Penalty Miscellaneous expenses	- 2,493,698 59,474 - 124,462	507,226 2,526,573 166,764 120,500 49,265	338,153 7,329,090 166,725 - 256,710	1,521,676 6,940,900 490,293 120,500 380,594 85,034,419
	Staff Training and Welfare Advertisement and business promotion Rent, rates and taxes Utilities Communication charges Traveling and vehicle maintenance Repair and maintenance Entertainment Fee and subscriptions Legal and professional charges Printing and stationery Fee, brokerage and commission CDC and clearing charges Insurance Amortization of issuance cost of listed TFCs Depreciation Amortization on intangible assets Penalty	and allowances21,814,528Staff Training and Welfare6,700Advertisement and business12,850promotion12,850Rent, rates and taxes1,409,598Utilities610,817Communication charges1,057,455Traveling and vehicle maintenance1,385,229Repair and maintenance641,905Entertainment392,782Fee and subscriptions482,621Legal and professional charges1,327,510Printing and stationery353,602Fee, brokerage and commission27,189CDC and clearing charges2,336,071Insurance2,493,698Amortization of issuance cost59,474Penalty-	and allowances 21,814,528 15,322,422 Staff Training and Welfare 6,700 5,300 Advertisement and business - - promotion 12,850 120,678 Rent, rates and taxes 1,409,598 1,608,831 Utilities 610,817 794,127 Communication charges 1,057,455 1,149,091 Traveling and vehicle maintenance 641,905 520,024 Entertainment 392,782 356,876 Fee and subscriptions 482,621 1,097,995 Legal and professional charges 1,327,510 721,362 Printing and stationery 353,602 317,579 Fee, brokerage and commission 27,189 6,892 CDC and clearing charges 2,336,071 1,431,934 Insurance 242,566 259,414 Amortization of issuance cost - 507,226 Depreciation 2,493,698 2,526,573 Amortization on intangible assets 59,474 166,764 Penalty - 120,500 Miscellaneous expenses 124,462 49,265	and allowances 21,814,528 15,322,422 59,250,422 Staff Training and Welfare 6,700 5,300 64,949 Advertisement and business - - - promotion 12,850 120,678 152,618 Rent, rates and taxes 1,409,598 1,608,831 5,154,227 Utilities 610,817 794,127 1,985,090 Communication charges 1,057,455 1,149,091 3,140,652 Traveling and vehicle maintenance 1,385,229 1,541,854 4,433,344 Repair and maintenance 641,905 520,024 1,744,964 Entertainment 392,782 356,876 980,181 Fee and subscriptions 482,621 1,097,995 1,753,497 Legal and professional charges 1,327,510 721,362 2,928,741 Printing and stationery 353,602 317,579 1,099,935 Fee, brokerage and commission 27,189 6,892 51,987 CDC and clearing charges 2,336,071 1,431,934 7,452,521 Ins

14. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise, subsidiary company, local associated companies, staff retirement funds, directors and other key management personnel. Material transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the term of employment are as follows:

	31-Mar-15 Rupees (Un-audited)	31-Mar-14 Rupees (Un-audited)
Transactions during the period		
Associated companies:		
Return on finances received	127,716	923,982
Profit paid on certificates of deposit	2,357,454	2,885,192
Vehicle purchased Chairman's secretariat expenses	2,300,000	2,700,000
Guarantee commission earned	-	101,859
Directors:		
Return on finances received	1,716,939	1,698,152
Profit paid on certificates of deposit Fixed assets sold	5,818,751 -	5,818,751 560,215
Executives:		
Return on finances received	142,463	182,995
Profit paid on certificates of deposit	5,089,234	5,620,769
Proceeds from sale of Vehicle	1,215,000	-
Others:		
Contribution to staff retirement benefits plan	1,178,258	854,263
	31-Mar-15 Rupees (Un-audited)	30-Jun-14 Rupees (Audited)
Palace at the code fither or field	, <i>,</i>	
Balance at the end of the period		
Associated companies:		
Financing outstanding	35,194,104	5,793,089
Letter of guarantee outstanding Certificates of deposit outstanding	8,336,373 34,357,049	10,338,873 6,095,003
Other receivable / (Payable)	18,352,658	(8,062,420)
Markup payable on COD	267,472	43,834
Directors:		
Financing outstanding	38,922,759	41,409,435
Certificates of deposit outstanding Other receivable	60,692,600 112,265	60,692,600
Markup payable on COD	379,133	357,819
Executives:		
Financing outstanding	4,469,782	2,762,207
Certificates of deposit outstanding	88,200,000	88,200,000
Markup payable on COD	543,764	510,782



15. SEGMENTAL ANALYSIS

The Group's activities are broadly categorized into two primary business segments namely financing activities and investment activities within Pakistan:

Financing activities

Financing activities include providing long-term and short-term financing facilities to corporate and individual customers.

Investing activities

Investing activities include money market activities, investment in government securities, advisory services, capital market activities and the management of the Group's liquidity.

	Nine months ended 31 March 2015		
	Financing activities	Investing activities	Total
Profit on financing Return on placements Return on investments	54,885,629 - -	- 38,287 24,391,635	54,885,629 38,287 24,391,635
Total income for reportable segments Finance costs Administrative and other operating expenses Provision for doubtful financing	54,885,629 80,136,352 68,688,024 412,786	24,429,922 35,669,170 30,573,451	79,315,551 115,805,522 99,261,475 412,786
Segment result	(94,351,533)	(41,812,699)	(136,164,232)
Other operating income Loss before taxation			87,868,371 (48,295,861)
Segment assets	322,507,263	436,641,330	759,148,593
Unallocated assets			743,017,171 1,502,165,764
Segment liabilities	116,035,989	158,119,269	274,155,258
Unallocated liabilities Equity			1,047,473,849 180,536,657 1,502,165,764

	Nine mor	Nine months ended 31 March 2014		
	Financing activities	Investing activities	Total	
Profit on financing Return on placements Return on investments	37,652,603	- 413,023 29,697,597	37,652,6 413,0 29,697,5	
Total income for reportable segments Finance costs Administrative and other operating expenses	37,652,603 44,504,232 47,249,335	30,110,620 35,589,837 37,785,084	67,763,2 80,094,0 85,034,4	
Segment result	(54,100,964)	(43,264,301)	(97,365,26	
Other operating income			56,108,8	
Loss before taxation			(41,256,43	
Segment assets	420,730,247	444,157,840	864,888,0	
Unallocated assets			672,252,8	
			1,537,140,9	
Segment liabilities	160,285,491	149,860,968	310,146,4	
Unallocated liabilities			1,002,336,6	
Equity			224,657,8	

16. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue by the Board of Directors of the Company on 29 April 2015.

17. GENERAL

17.1 Figures have been rounded off to the nearest rupee.





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