



FINANCIAL STATEMENTS 31 December 2010

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Corporate Information

BOARD OF DIRECTORS

Chairman Bashir Ahmed

President & Chief Executive Officer Shazia Bashir

Directors Bairam Qureishy Mutahir Ahmed Tajamul Hussain Bokharee Sheharyar Ahmed Zulfiqar A. Khan

Company Secretary Muhammad Anum Saleem

EXECUTIVE MANAGEMENT

President & Chief Executive Officer Shazia Bashir

Chief Financial Officer / Head of Advisory Services Kamran Hafeez

Company Secretary / Head of Corporate & Legal Affairs Muhammad Anum Saleem

Head of Branch Network Azmat Baig

Head of Proprietary Investments Hassan Abid Zaidi

AUDIT COMMITTEE

Chairman Bashir Ahmed

Members Tajamul Hussain Bokharee Bairam Qureishy

Secretary Muhammad Anum Saleem Internal Auditors Nasir Javaid Maqsood Imran Chartered Accountants

External Auditors Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Legal Advisors Lexium Attorneys at Law

Tax Consultants KPMG Taseer Hadi & Co. Chartered Accountants

Share Registrars Hameed Majeed Associates (Pvt.) Ltd.

Bankers Bank Alfalah Limited Bank Al-Habib Limited MCB Bank Limited NIB Bank Limited

NETWORK

Head Office & Lahore Branch

Escorts House 26 - Davis Road, Lahore Tel: (042) 3637 1931 -34 Fax: (042) 3637 5950 mailmanager@escortsbank.net www.escortsbank.net

Branch Offices

Karachi Office

Room No. 631, 32 Stock Exchnage Building, Stock Exchange Road, Karachi Tel: (021) 33247 1671 - 75 Fax: (021) 3247 2374 Email: mailmanager@escortsbank.net

Islamabad Office

Shalimar-5/1, Ataturk Ave, Islamabad Tel: (051) 2270079 Email: mailmanager@escortsbank.net

Directors' Report

The Board of Directors of Escorts Investment Bank Limited (the "Bank") is pleased to present before you the un-audited financial statements for the half year ended 31 December 2010, duly reviewed by the External Auditors.

Economic Overview

During the period under review, Pakistan's economy remained stressed in the aftermath of the unprecedented floods and due to the continued delays in the implementation of key economic reforms. As a consequence of floods, the Government's fiscal position worsened, and the monetization of the deficit increased inflationary pressures. Government budgetary support borrowings from State Bank of Pakistan (SBP) rose in the tune of Rs 150 billion during the first six months of the outgoing financial year, depicting an increase of around 20% Year on Year (YoY) basis. Sustained inflow of workers' remittances and significant growth in exports together with inflows for flood relief contributed to a sharp YoY improvement in the current account during Jul 2010 to Nov 2010. The impact of this improvement on overall external account was, however, subdued due to substantial declines in capital and financial account surpluses. As a result country's foreign exchange reserves rose to the tune of US\$ 17 billion at the end of the period under review.

Financial Performance

Your Bank posted a loss of Rs 22.26 million for the six months ended 31 December 2010 translating into a negative EPS of Rs (0.50) as compared to a loss of Rs 11.53 million and negative EPS of Rs (0.26) in the corresponding period. The new initiatives of your Bank's management have continued to show their positive impact on the Bank's financial performance, evident from quarterly analysis of EPS presented below:

Quarter Ended - 2010	Rs	
March	(0.67)	
June	(0.87)	
September	(0.50)	
December	(0.01)	

During the quarter ended December 31, 2010, your bank has posted a loss of Rs. 0.59 million whereas the loss of the bank for the quarter ended September 30, 2010 was Rs. 21.8 million. This phenomenal shift from loss making to achieving breakeven is a result of management's timely execution of its business plan based on sustainability and growth. In the succeeding quarters this trend is expected to continue.

Your bank has successfully achieved positive interest income in the outgoing quarter and is reckoned as a significant milestone in the Bank's financial turnaround. Your Bank has also managed to book corporate advisory business and is hopeful to achieve further successes in the upcoming period. The placement income for your Bank has shown a steep rise to achieve a level of Rs 31.64 million as compared to a meager Rs 4.22 million in the corresponding six month period. In line with the new business strategy, your Bank has also reduced its administrative and other operating expenses by Rs 12.7 million (27%) for the six months ended 31 December 2010, without comprising on the growth initiatives and operational capacity of the entity.

Future Outlook

The Securities Exchange Commission of Pakistan ("SECP") and the Capital Markets of the country have finally reached consensus on a long awaited leverage product. Such leverage product shall not only provide much needed liquidity to the Capital Markets but shall also offer a lucrative avenue for the financial institutions to deploy short term funds. Your Bank is all geared up to tap this opportunity and generate meaningful results for its valued shareholders.

Corporate approval for the incoming home remittance business is in final stages and we are confident that the same shall be granted in due course. Upon receipt of such approval your Bank shall commence the home remittance business activity.

Acknowledgement

The Board wishes to place on record the gratitude to SECP for their valued support, assistance and guidance. The Board would also like to take this opportunity to express their admiration to the employees of the Bank for their commitment, hard work and cooperation. The Bank recognizes and records its gratitude for their efforts.

For and on behalf of the Board

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President and Chief Executive Officer Lahore: February 25, 2011

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Auditors' Report to the Members on Review of Interim Financial Information

Introduction

We have reviewed the accompanying interim balance sheet of Escorts Investment Bank Limited (the Company) as at 31 December 2010 and the related interim profit and loss account, interim cash flows statement and interim statement of changes in equity and notes to the account for the six-months period then ended (here–in-after referred to as "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

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Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

Lahore: 25 February 2011

Condensed Interim Balance Sheet As at 31 December 2010

	Note	31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
ASSETS			
Non-current Assets			
Fixed assets		84,558,723	90,657,797
Cards and rooms		33,450,000	33,450,000
Long term investment in subsidiary company		175,004,000	175,004,000
Long term investments	5	523,432,070	530,943,335
Long term finances		21,561,879	61,397,756
Net investment in lease finance		3,459,713	5,777,635
Long term loans and advances		988,138	703,438
Long term deposits and prepayments		4,670,855	711,200
Deferred tax asset		76,475,390	76,475,390
		923,600,768	975,120,551
Current Assets		525,000,700	575,120,0001
Current maturity of non-current assets		158,019,891	89,738,002
Short term investments	6	21,038,522	54,876,119
Short term finances		172,633,481	125,771,994
Short term placements	7	788,000,000	200,000,000
Advances, deposits, prepayments and other receivables		296,925,676	370,017,203
Cash and bank balances		154,390,919	9,493,983
		1,591,008,489	849,897,300
		2,514,609,257	1,825,017,851
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Share capital		441,000,000	441,000,000
Reserves		54,712,852	76,973,146
		495,712,852	517,973,146
Surplus on revaluation of investments	8	1,418,428	6,823,878
Non-Current Liabilities		04 400 544	4.62,000,062
Term finance certificates		81,429,511	163,909,862
Long term certificates of deposit		118,903,278	255,913,312
Long term security deposit		2,151,715	3,917,900
Current Liabilities			
Current maturity of non-current liabilities		315,755,068	189,860,548
Short term borrowings	9	742,243,824	304,763,104
Running finance - Secured		65,134,671	-
Short term certificates of deposit		392,484,194	313,469,222
Trade and other payables	10	268,352,702	38,971,350
Provision for taxation		31,023,014	29,415,529
		1,814,993,473	876,479,753
Contingencies and Commitments	11	-	-
		2,514,609,257	1,825,017,851

Chief Executive Officer

Rutahi Hung Director

Condensed Interim Profit and Loss Account For the Three Months and Six Months Ended 31 December 2010 (Un-audited)

	Three months ended		Six months Ended	
	31-Dec-10	31-Dec-09	31-Dec-10	31-Dec-09
Note	Rupees	Rupees	Rupees	Rupees
INCOME				
Profit on financing	19,502,195	12,426,619	29,202,420	27,855,491
Mark-up on lease finance	278,279	220,933	1,029,059	1,404,535
Return on placements Return on investments 12	24,786,513 30,831,654	399,760 22,453,372	31,644,788 49,917,585	4,222,927 82,659,350
Fees and commission	4,000,000	22,433,372	49,917,383	82,039,330
Other income	2,077,044	3,157,999	2,596,540	2,931,565
	81,475,685	38,658,683	118,390,392	119,073,868
EXPENSES				
Return on certificates of deposit Return on term finance certificates	26,812,084 9,690,011	16,730,986 15,993,706	40,368,978 21,419,612	30,113,296 34,816,992
Mark-up on short term running finance	1,527,865	-	1,527,865	89,090
Mark-up on borrowings from financial institutions	22,390,998	7,267,911	33,877,029	15,185,751
Amortization of premium on held to maturity investments Administrative and other operating expenses 13	3,547,625 16,058,131	3,267,094 24,319,055	6,602,174 34,775,637	6,109,099 47,490,390
Impairment on available for sale investments	412,303	24,519,055	412,303	47,490,590
Other financial charges	23,533	90,801	59,603	157,026
	80,462,550	67,669,553	139,043,201	133,961,644
Operating profit/(Loss) before Provisions and taxation	1,013,135	(29,010,870)	(20,652,809)	(14,887,776)
Provision for doubtful financing - reversed		3,106,363		3,356,546
Operating profit/(Loss) before taxation	1,013,135	(25,904,507)	(20,652,809)	(11,531,230)
Taxation	(1,607,485)	-	(1,607,485)	-
Loss after taxation	(594,350)	(25,904,507)	(22,260,294)	(11,531,230)
Other comprehensive Income/(Loss)-net of tax	-	-	-	-
Total Comprehensive Loss	(594,350)	(25,904,507)	(22,260,294)	(11,531,230)
Earnings per share-basic and diluted	(0.01)	(0.59)	(0.50)	(0.26)

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Chief Executive Officer

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Director

Condensed Interim Cash Flow Statement For the Six Months Ended 31 December 2010 (Un-audited)

	31-Dec-10 Rupees	31-Dec-09 Rupees
Cash flow from operating activities		
Loss before taxation Adjustment for non cash expenses and other items:	(20,652,809)	(11,531,230)
Dividend income Depreciation on tangible assets Provision for doubtful financing - reversed Amortization of discount on Government Treasury Bills Amortization of premium on held to maturity investments Amortization of issuance cost of listed TFCs Gain on sale of fixed assets Impairment loss on portfolio shares	(3,407,559) 5,852,566 - 6,602,174 786,648 (1,330,323) 412,303 8,915,809	(3,692,328) 7,757,023 (3,356,546) (2,646,566) 6,109,099 786,648 (1,501,448) - 3,455,882
	(11,737,000)	(8,075,348)
Decrease /(increase) in operating assets Disbursements of finances - net Net investment in lease finance Investment in placements - net Investments - net Loans and advances Deposits and prepayments	(77,373,768) 3,065,946 (588,000,000) 28,019,844 (40,616,761) (598,366)	(80,202,518) 6,410,029 380,000,000 34,245,741 (21,572,642) 1,550,206
	(675,503,105)	320,430,816
Increase /(decrease) in operating liabilities Borrowings from financial institutions-net Certificates of deposit-net Running finance facilities Trade and other payables	437,480,720 71,852,120 65,134,671 229,381,353	1,182,274 138,743,039 - (9,229,559)
	803,848,864	130,695,754
Net changes in operating assets and liabilities Net cash generated from operating activities Taxes refund Receipts	128,345,759 114,608,759 113,551,589	451,126,570 443,051,222 24,770,955
Net cash generated from operating activities	228,160,348	467,822,177
Cash flow from investing activities Fixed capital expenditure incurred Dividend received Proceeds from sale of fixed assets Investment in cards and rooms	(407,500) 3,407,559 1,984,326 -	(720,132) 3,692,328 2,839,400 (750,000)
Net cash generated from investing activities	4,984,385	5,061,596
Cash flow from financing activities Redemption of privately placed term finance certificates Redemption of listed term finance certificates Repayment of lease obligation	- (83,267,000) (4,980,797)	(45,796,715) (83,267,000) (468,705)
Net cash used in financing activities	(88,247,797)	(129,532,420)
Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period	144,896,936 9,493,983	343,351,353 19,478,267
Cash and cash equivalents at the end of the period	154,390,919	362,829,620

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Chief Executive Officer

Condensed Interim Statement of Changes in Equity For the Six Months Ended 31 December 2010 (Un-audited)

	Share capital	Statutory reserve	Un-appropriated profit / Accum- ulated (loss)	Total
	Rupees	Rupees	Rupees	Rupees
Balance as at 01 July 2009	441,000,000	154,050,085	2,353,124	597,403,209
Net Loss for the period ended 31 December 2009 Other comprehensive income	-	-	(11,531,230)	(11,531,230) -
Total comprehensive loss for the period	-	-	(11,531,230)	(11,531,230)
Balance as at 31 December 2009	441,000,000	154,050,085	(9,178,106)	585,871,979
Balance as at 01 July 2010	441,000,000	154,050,085	(77,076,939)	517,973,146
Net loss for the period ended 31 December 2010 Other comprehensive income	-	- -	(22,260,294)	(22,260,294) -
Total comprehensive loss for the period	-	-	(22,260,294)	(22,260,294)
Balance as at 31 December 2010	441,000,000	154,050,085	(99,337,233)	495,712,852

Chief Executive Officer

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Director

Condensed Interim Notes to the Financial Statements For the Six Months Ended 31 December 2010 (Un-audited)

1. LEGAL STATUS AND NATURE OF BUSINESS

Escorts Investment Bank Limited ("the Company") is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984, on 15 May 1995 and started its commercial operation on 16 October 1996. The Company is listed on the Karachi and Lahore stock exchanges and is licensed to carry out investment finance services as a Non-Banking Finance Company under Section 282C of the Companies Ordinance, 1984 and Non-Banking Finance Companies (Establishment and Regulations) Rules, 2008. The registered office of the Company is situated at Escorts House, 26 Davis Road, Lahore.

The Pakistan Credit Rating Agency (PACRA) has assigned the long-term credit rating of the Company as 'A-' and the short-term rating as 'A2' dated 18 Feburary 2011.

2. **BASIS OF PRESENTATION**

This interim financial information is un-audited but subject to limited scope review by the auditors. This interim financial Information of the Company for the six months period ended 31 December 2010 has been prepared in accordance with the requirements of the International Accounting Standards (IAS) -34 "Interim Financial Reporting " and provisions of and directive issued under the Companies Ordinance, 1984. In case where the requirements differ ,the provision of or directive issued under Companies Ordinance ,1984 have been followed.

The figures of the Condensed Interim profit and loss account for the three months ended 31 December 2009 and 2010 have not been reviewed by the auditors of the company as they have reviewed the cumulative figures for the six months ended 31 December 2009 and 2010. This interim financial Information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended 30 June 2010.

The SECP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' through Circular No. 19 dated August 13, 2003 for Non-Banking Finance Companies (NBFCs) providing investment finance services, discounting services and housing finance services. In addition, the SECP has also deferred the application of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' through SRO 411(1) / 2008 on such Non-Banking Finance Companies which are engaged in investment finance services, discounting services and housing finance services.

SIGNIFICANT ACCOUNTING POLICIES 3.

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2010.

The company has adopted the following amended IFRS and related interpretations which became effective during the period:

IAS 32 - Financial Instruments: Presentation - Classification of Rights Issues (Amendment) IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments

In April 2009, International Accounting Standards Board issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

IFRS 5 - Non-Current Assets Held for Sale and Discontinued Operations IFRS 8 – Operating Segments IAS 1 – Presentation of Financial Statements IAS 7 – Statement of Cash Flows IAS 17 – Leases IAS 36 - Impairment of Assets IAS 39 Financial Instruments: Recognition and measurement

The adoption of the above standards, amendments / improvements and interpretations did not have any material effect on the interim financial statements of the company.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of interim financial information requires management to make judgments, estimates and assumption that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2010.

		31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
5.	LONG TERM INVESTMENTS		
	Held to maturity		
	Pakistan Investment Bonds	518,257,778	524,859,952
	Term Finance Certificates - Unlisted	10,108,833	10,108,833
		528,366,611	534,968,785
	Less: Current maturity of Term Finance Certificates	4,934,541	4,025,450
		523,432,070	530,943,335
6.	SHORT TERM INVESTMENTS		
	Available for sale		
	Term finance certificates - Listed	4,899,706	4,889,673
	Shares and units - Listed	16,551,119	52,719,858
	Impairment Loss	(412,303)	(2,733,412)
		21,038,522	54,876,119
7.	SHORT TERM PLACEMENTS		
	Short term placements-Secured	788,000,000	200,000,000
	This represents placement with a Public Sector Entity against sh Pakistan Investment Bond amounting Rs. 600 million and carry m per annum (2010: 12.60% to 12.80% per annum).		
		31-Dec-10	30-Jun-10
		Rupees	Rupees
		(Un-audited)	(Audited)

8.	SURPLUS ON REVALUATION OF INVESTMENTS		
	Available for sale		
	Term finance certificates - Listed Shares / units - Listed	(26,082) 1,800,203	(37,431) 7,217,002
		1,774,121	7,179,571
	Less: Deferred tax	(355,693)	(355,693)
		1,418,428	6,823,878

		31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
9.	SHORT TERM BORROWINGS		
	Financial institutions -Secured	742,243,824	304,763,104

9.1 These represents borrowings under repurchase agreements and carry mark-up ranging from 13.60% to 14% per annum (2010: 12.05% to 12.40% per annum) and are for a period ranging from 3 days to one month (2010: 3 days to 1 month). These are secured against pakistan Investment Bonds.

		31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
10.	TRADE AND OTHER PAYABLES		
	Customers' credit balances Accrued return on certificates of deposit Accrued return on term finance certificates Accrued mark-up on secured borrowings Accrued expenses and other payables Payable against purchase of shares Provision for compensated absences Unclaimed dividend	9,190,720 7,168,888 11,269,904 2,261,085 25,489,601 208,549,853 2,035,377 2,387,274	4,610,836 5,140,442 14,713,669 469,667 8,845,190 - 2,804,272 2,387,274
		268,352,702	38,971,350

11. CONTINGENCIES AND COMMITMENTS

11.1 Contingencies

There is no material change in the status since last audited published financial statements for the year ended 30 June 2010.

		31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
11.2	Commitments		
	Future sale contract - Shares	285,983,025	-
	Future purchase contract - Shares	280,203,245	-
	Capital expenditure	250,000	500,000

		Three mon	ths ended	Six mon	ths Ended
		31-Dec-10	31-Dec-09	31-Dec-10	31-Dec-09
		Rupees	Rupees	Rupees	Rupees
		(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
12.	RETURN ON INVESTMENTS				
	Mark-up / return on investments	15,748,480	15,746,981	31,651,549	31,633,472
	Dividend income	1,944,774	2,769,933	3,407,559	3,692,328
	Capital gain on investments	13,138,400	3,936,458	14,858,477	47,333,550
		30,831,654	22,453,372	49,917,585	82,659,350
13.	ADMINISTRATIVE AND OTHER OPERATING EXPENSES				
	Salaries, wages, other benefits and allowances	3,645,626	10,190,471	11,973,396	19,543,964
	Staff Training and Welfare	19,110	18,808	24,005	53,416
	Advertisement and business promotion	75,750	136,507	107,351	265,087
	Donation	-	-	100,170	-
	Rent, rates and taxes	2,359,522	2,677,072	4,632,504	4,919,899
	Utilities	452,019	683,232	1,036,642	1,632,700
	Communication charges	434,207	412,029	773,000	944,266
	Traveling and vehicle maintenance	3,062,748	1,361,778	4,165,965	2,984,270
	Repair and maintenance	1,103,984	426,767	1,485,431	970,148
	Entertainment	325,877	349,988	642,960	708,279
	Fee and subscriptions	139,260	387,924	858,688	798,873
	Legal and professional charges	488,551	1,893,288	985,089	2,846,995
	Printing and stationery	384,013	551,708	606,934	726,324
	Fee, brokerage and commission	10,824	26,667	41,395	58,054
	Insurance	268,503	505,901	499,595	1,360,250
	Amortization of issuance cost of listed TFCs	393,324	393,324	786,648	786,648
	Depreciation	2,716,869	3,834,890	5,852,566	7,757,023
	Penalty	60,000	88,000	60,000	88,000
	Staff motor vehicle contribution and insurance	19,533	19,533	39,066	63,699
	Miscellaneous expenses	98,410	361,168	104,232	982,495
		16,058,130	24,319,055	34,775,637	47,490,390

14. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise, subsidiary company, local associated companies, staff retirement funds, directors and other key management personnel. Material transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the term of employment are as follows:

	31-Dec-10 Rupees (Un-audited)	31-Dec-09 Rupees (Un-audited)
Transactions during the period		
Subsidiary Company: Profit paid on certificates of deposit Return on running account Financing facility availed Certificate of deposits issued Certificate of deposit matured Purchase of shares against hedging Sale of share against hedging	305,100 2,971,126 50,000,000 72,955,044 22,680,454 4,560,450,204 4,769,000,057	2,481,982 7,486,341 50,000,000 74,580,017 22,346,233

	31-Dec-10 Rupees (Un-audited)	31-Dec-09 Rupees (Un-audited)
According companies		
Associated companies: Return on finances received Advisory fee	228,956 4,000,000	213,983
Profit paid on certificates of deposit	320,862	320,862
Chairman's secretariat expenses	1,800,000	1,800,000
Financing facility availed	1,570,400 1,026,773	53,073,931
Financing facility repaid Letter of guarantee called	1,020,773	532,518 53,940,000
Directors:		
Profit paid on certificates of deposit	7,809,226	7,748,019
Certificate of deposit issued Financing Facility Availed	20,672,516	400,000
Financing Facility Paid	107,675	-
Executives:		
Return on finances received	129,851	450,915
Profit paid on certificates of deposit	301,288	244,113
Fixed assets sold	1,434,326	-
Certificate of deposits issued	8,600,000	13,075,535
Certificate of deposits matured Financing facility availed	2,560,000 5,524,400	13,704,117 539,000
Financing facility repaid	1,673,592	1,501,668
Others:		
Contribution to staff retirement benefits plan	497,957	786,654
	31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
Balance at the end of the period		<u> </u>
Subsidiary Company: Certificates of deposit outstanding	72,955,044	22,680,454
Advances outstanding	100,000,000	50,000,000
Receivable from Subsidiary Company	53,170,401	9,139,698
Payable against purchase of shares	208,549,853	-
Associated companies:		
Associated companies: Advances outstanding	76,999,976	76,456,349
Advances outstanding Certificates of deposit outstanding	6,095,003	6,095,003
Advances outstanding		
Advances outstanding Certificates of deposit outstanding Other receivable Directors:	6,095,003 4,674,250	6,095,003
Advances outstanding Certificates of deposit outstanding Other receivable Directors: Advances outstanding	6,095,003 4,674,250 20,564,841	6,095,003 1,871,656 -
Advances outstanding Certificates of deposit outstanding Other receivable Directors:	6,095,003 4,674,250	6,095,003
Advances outstanding Certificates of deposit outstanding Other receivable Directors: Advances outstanding Certificates of deposit outstanding	6,095,003 4,674,250 20,564,841	6,095,003 1,871,656 - 116,050,000
Advances outstanding Certificates of deposit outstanding Other receivable Directors: Advances outstanding Certificates of deposit outstanding Other receivable	6,095,003 4,674,250 20,564,841	6,095,003 1,871,656 - 116,050,000
Advances outstanding Certificates of deposit outstanding Other receivable Directors: Advances outstanding Certificates of deposit outstanding Other receivable Executives:	6,095,003 4,674,250 20,564,841 116,050,000 -	6,095,003 1,871,656 - 116,050,000 6,653,021

15. SEGMENTAL ANALYSIS

The Bank's activities are broadly categorized into two primary business segments namely financing activities and investment activities within Pakistan:

Financing activities

Financing activities include providing long-term and short-term financing facilities to corporate and individual customers including lease financing.

Investment activities

Investment activities include money market activities, investment in government securities, advisory services, capital market activities and the management of the Bank's liquidity.

	Six Months ended 31 December 2010			
	Financing activities	Investing activities	Total	
Profit on financing Mark-up on lease finance Return on placements Return on investments	29,202,420 1,029,059 - -	- - 31,644,788 49,917,585	29,202,420 1,029,059 31,644,788 49,917,585	
Total income for reportable segments Finance costs Administrative and other operating expenses	30,231,479 (28,196,208) (9,404,085)	81,562,373 (76,071,356) (25,371,552)	111,793,852 (104,267,564) (34,775,637)	
Segment result	(7,368,814)	(19,880,535)	(27,249,349)	
Other operating income Unallocated administrative expenses Profit before taxation		-	6,596,540 - (20,652,809)	
Segment assets	346,523,422	1,558,609,338	1,905,132,760	
Unallocated assets		-	609,476,497 2,514,609,257	
Segment liabilities	179,223,102	393,088,262	572,311,364	
Unallocated liabilities Equity		_	1,446,585,041 495,712,852 2,514,609,257	
		_		

	Financing	Investing	
	activities	activities	Total
Profit on financing	27,855,491	-	27,855,49
Mark-up on lease finance	1,404,535	-	1,404,53
Return on placements	-	4,222,927	4,222,92
Return on investments	-	82,659,350	82,659,3
Total income for reportable segments	29,260,026	86,882,277	116,142,30
Finance costs	(21,784,923)	(64,686,331)	(86,471,25
Administrative and other operating expenses	(11,964,375)	(35,526,015)	(47,490,39
Provision for doubtful financing - reversed	3,356,546	-	3,356,54
Segment result	(1,132,726)	(13,330,069)	(14,462,79
Other operating income			2,931,5
Unallocated administrative expenses			
Loss before taxation		_	(11,531,23
Segment assets	276,693,938	894,988,892	1,171,682,8
Unallocated assets			924,620,7
		_	2,096,303,5
Segment liabilities	140,672,948	460,156,946	600,829,8
Unallocated liabilities			909,601,6
Equity			585,871,9
Equity			000,07 1,0

16. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue by the Board of Directors of the Company on 25 February 2011.

17. GENERAL

Figures have been rounded off to the nearest rupee.

Chief Executive Officer

Zutahi Hered

Director

Consolidated Financial Statements

31 December 2010

Condensed Interim Consolidated Balance Sheet As at 31 December 2010

	Note	31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
ASSETS			
Non-current Assets			
Fixed assets		88,690,216	95,376,028
Cards and rooms		85,007,892	84,955,000
Long term investments	6	523,432,070	530,943,335
Long term finances	0	21,561,879	11,397,757
Net investment in lease finance		3,459,713	5,777,635
Long term loans and advances		988,138	759,438
Long term deposits and prepayments		53,091,591	5,515,200
Deferred tax asset		76,475,390	76,475,390
		70,475,590	70,475,590
Current Assets		[]	
Current maturity of non-current assets	_	108,019,891	89,916,928
Short term investments	7	21,038,522	54,876,119
Short term finances	-	122,633,481	125,771,994
Short term placements	8	788,000,000	200,000,000
Advances, deposits, prepayments and other receivables		258,816,984	361,714,093
Cash and bank balances		174,382,134	19,507,754
		1,472,891,012	851,786,888
		2,325,597,901	1,662,986,671
EQUITY AND LIABILITIES Share Capital and Reserves Share capital Reserves		441,000,000	441,000,000
Reserves		(109,553,549)	(74,707,678)
Surplus on Revaluation of Investments	9	331,446,451 1,418,428	366,292,322 6,823,878
Non-Current Liabilities			
Term finance certificates		81,429,511	163,909,862
Long term certificates of deposit		118,903,278	255,913,312
Long term security deposit		2,151,715	3,917,900
Current Liabilities			
Current maturity of non-current liabilities		315,755,068	189,860,548
Short term borrowings	10	742,243,824	304,763,104
Running finance - Secured		65,134,671	_
Short term certificates of deposit		319,529,150	290,788,768
Trade and other payables	11	316,562,791	51,301,448
Provision for taxation		31,023,014	29,415,529
		1,790,248,518	866,129,397
Contingencies and Commitments	12	1,790,248,518	800,129,397
contribencies and communents		-	-
		2,325,597,901	1,662,986,671

Chief Executive Officer

Zutahi Hund

Director

Condensed Interim Consolidated Profit and Loss Account For the Three Months and Six Months Ended 31 December 2010 (Un-audited)

	Three mor	nths ended	Six mon	Six months Ended	
	31-Dec-10	31-Dec-09	31-Dec-10	31-Dec-09	
Note	Rupees	Rupees	Rupees	Rupees	
INCOME					
Profit on financing	11,118,140	10,176,619	20,818,365	18,119,150	
Mark-up on lease finance	278,279	220,933	1,029,059	1,404,535	
Return on placements	24,786,513	399,760	31,644,788	4,222,927	
Return on investments 13	30,831,654	22,453,372	49,917,585	86,767,524	
Fees and Commission	7,185,199	355,422	8,065,669	825,960	
Other income	2,245,997	1,596,711	3,174,568	3,880,821	
	76,445,782	35,202,817	114,650,034	115,220,917	
EXPENSES					
Return on certificates of deposit	24,981,396	14,593,143	37,886,034	27,526,650	
Return on term finance certificates	9,690,011	15,993,706	21,419,612	34,816,992	
Mark-up on short term running finance	1,527,865	-	1,527,865	89,090	
Mark-up on borrowings from financial institutions	22,390,998	7,267,911	33,877,029	15,185,751	
Amortization of premium on held to maturity investments	3,547,625	3,267,094	6,602,174	6,109,099	
Administrative and other operating expenses 14	23,003,680	29,860,954	45,156,450	60,670,111	
Impairment on available for sale investment	412,303	-	412,303	-	
Other financial charges	28,303	96,926	70,117	165,532	
	85,582,181	71,079,734	146,951,584	144,563,225	
Operating loss before Provisions and taxation	(9,136,399)	(35,876,917)	(32,301,550)	(29,342,308)	
Provision for doubtful financing - reversed		3,106,363	-	3,356,546	
Operating loss before taxation	(9,136,399)	(32,770,554)	(32,301,550)	(25,985,762)	
Taxation	(2,448,456)	(1,142,527)	(2,544,321)	(2,036,592)	
Loss after taxation	(11,584,855)	(33,913,081)	(34,845,871)	(28,022,354)	
Other comprehensive income - net of tax	-	-	-	-	
Total comprehensive loss - net of tax	(11,584,855)	(33,913,081)	(34,845,871)	(28,022,354)	
(Loss)/Earnings per share-basic and diluted	(0.26)	(0.77)	(0.79)	(0.64)	

Chief Executive Officer

Zutahi Hurd

Director

Condensed Interim Consolidated Cash Flow Statement For the Six Months Ended 31 December 2010 (Un-audited)

	31-Dec-10 Rupees	31-Dec-09 Rupees
Cash flow from operating activities		
Loss before taxation	(32,301,550)	(25,985,762)
Adjustment for non cash expenses and other items:	(2, 102, 222)	(0.000.000)
Dividend income Depreciation on tangible assets	(3,407,559) 6,276,088	(3,692,328) 9,097,740
Provision for doubtful financing - reversed		(3,356,546)
Amortization of discount on Government Treasury Bills	-	(2,646,566)
Amortization of premium on held to maturity investments	6,602,174	6,109,099
Amortization of issuance cost of listed TFCs	786,648	786,648
(Gain)/Loss on sale of fixed assets Impairment loss on portfolio shares	(1,217,103) 412,303	(2,251,998)
	9,452,551	4,046,049
Decrease/(increase) in operating assets	(22,848,999)	(21,939,713)
Repayment / (disbursements) of finances - net	(27,373,769)	(30,202,518)
Net investment in lease finance	3,065,946	6,410,029
Investment in placements - net	(588,000,000)	380,000,000
Investments - net	28,019,844	34,245,740
Loans and advances Deposits and prepayments	(10,463,843) (46,215,102)	(12,384,074) 973,889
Deposits and prepayments	(640,966,924)	379,043,066
Increase/ (decrease) in operating liabilities	(010,500,521)	575,015,000
Borrowings from financial institutions	437,480,720	1,182,274
(Repayments of) / receipts from certificates of deposit	21,577,530	86,509,255
Running finance facilities Trade and other payables	65,134,671 265,261,342	(3,739,173)
	789,454,263	83,952,356
Net changes in operating assets and liabilities	148,487,339	462,995,422
Net cash generated from operating activities	125,638,340	441,055,709
Taxes refund receipts	112,502,344	21,788,287
Net cash generated from operating activities Cash flow from investing activities	238,140,684	462,843,996
Fixed capital expenditure incurred	(407,500)	(720,132)
Dividend received	3,407,559	3,692,328
Proceeds from sale of fixed assets	2,034,326	5,175,401
Investment in Cards and rooms	(52,892)	(750,000)
Net cash generated from investing activities Cash flow from financing activities	4,981,493	7,397,597
Redemption of privately placed term finance certificates	-	(45,796,715)
Redemption of listed term finance certificates	(83,267,000)	(83,267,000)
Repayment of lease obligation	(4,980,797)	(468,705)
Net cash used in financing activities	(88,247,797)	(129,532,420)
Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period	154,874,380 19,507,754	340,709,173 23,220,889
Cash and cash equivalents at the end of the period	174,382,134	363,930,062

Chief Executive Officer

Jutahi Hung

Director

Condensed Interim Consolidated Statement of Changes in Equity For the Six Months Ended 31 December 2010 (Un-audited)

	Share capital Rupees	Statutory reserve Rupees	Accumulated (loss) Rupees	Total Rupees
Balance as at 01 July 2009	441,000,000	147,193,925	(106,603,187)	481,590,738
Net Loss upto 31 December 2009 Other comprehensive income Total comprehensive loss	-		(28,022,354) - (28,022,354)	(28,022,354) - (28,022,354)
Balance as at 31 December 2009	441,000,000	147,193,925	(134,625,541)	453,568,384
Balance as at 01 July 2010	441,000,000	147,193,925	(221,901,603)	366,292,322
Net loss upto 31 December 2010 Other comprehensive income Total comprehensive loss	-		(34,845,871) - (34,845,871)	(34,845,871)
Balance as at 31 December 2010	441,000,000	147,193,925	(256,747,474)	331,446,451

The annexed notes 1 to 18 form an integral part of these financial statements.

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Chief Executive Officer

Zutahi Hund

Director

Condensed Interim Consolidated Notes to the Financial Statements For the Six Months Ended 31 December 2010 (Un-audited)

1. LEGAL STATUS AND NATURE OF BUSINESS

Escorts Investment Bank Limited and its subsidiary Company ("The Group") comprises of holding Company Escorts Investment Bank Limited (EIBL) and a wholly owned Subsidiary Company Escorts Capital Limited ("ESCAP").

EIBL ("the Company") is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984. The Company was incorporated in Pakistan on 15 May 1995 and started its commercial operation on 16 October 1996. The Company is listed on the Karachi and Lahore stock exchanges. Escorts Investment Bank Limited is licensed to carry out investment finance services as a Non-Banking Finance Company under Section 282C of the Companies Ordinance, 1984 and Non-Banking Finance Companies (Establishment and Regulations) Rules, 2008. The registered office of the Company is situated at Escorts House, 26 Davis Road, Lahore.

ESCAP ("the Subsidiary") was incorporated as a public Limited company in Pakistan on 5 June 2008 under the Companies Ordinance, 1984 and became a wholly owned subsidiary Company of EIBL in June 2008. The Subsidiary is principally engaged in brokerage business. The registred office of the subsidiary is situated at Escorts House, 26 Davis Road, Lahore.

The Pakistan Credit Rating Agency (PACRA) has assigned the long-term credit rating of the Company as "A-" and the short-term rating as "A2" dated 18 February 2011.

2. BASIS OF PRESENTATION

This interim financial information is un-audited. This interim financial Information of the Group for the six months period ended 31 December 2010 has been prepared in accordance with the requirements of the International Accounting Standards (IAS) -34 "Interim Financial Reporting " and provisions of and directive issued under the Companies Ordinance ,1984. In case where the requirements differ ,the provision of or directive issued under Companies ordinance ,1984 have been followed.

The figures of the Condensed Interim profit and loss account for the three months ended 31 December 2009 and 2010 have not been reviewd by the auditors of the Group as they have reviewed the cumulative figures for the Six months ended 31 December 2009 and 2010. This interim financial Information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 30 June 2010.

The SECP has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' through Circular No. 19 dated August 13, 2003 to Non-Banking Finance Companies (NBFCs) providing investment finance services, discounting services and housing finance services. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. In addition, the SECP has also deferred the application of International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' through SRO 411(1) / 2008 on such Non-Banking Finance Companies which are engaged in investment finance services, discounting services and housing finance services.

SIGNIFICANT ACCOUNTING POLICIES 3.

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2010

The Group has adopted the following amended IFRS and related interpretations which became effective during the period:

IAS 32 - Financial Instruments: Presentation - Classification of Rights Issues (Amendment) IFRIC 19 - Extinguishing Financial Liabilities with Equity Instruments

In April 2009, International Accounting Standards Board issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

IFRS 5 - Non-Current Assets Held for Sale and Discontinued Operations

IFRS 8 – Operating Segments

IAS 1 – Presentation of Financial Statements

IAS 7 – Statement of Cash Flows

IAS 17 – Leases

IAS 36 - Impairment of Assets

IAS 39 Financial Instruments: Recognition and measurement

The adoption of the above standards, amendments / improvements and interpretations did not have any material effect on the interim financial statements of the Group.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumption that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2010.

5. BASIS OF CONSOLIDATION

The basis of consolidation for the preparation of this financial statements are the same as those followed in prepagration of the annual audited consolidated financial statements of the Group for the year ended 30 June 2010.

		31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
6.	LONG TERM INVESTMENTS		
	Held to maturity		
	Pakistan Investment Bonds	518,257,778	524,859,952
	Term Finance Certificates - Unlisted	10,108,833	10,108,833
		528,366,611	534,968,785
	Less: Current maturity of Term Finance Certificates	4,934,541	4,025,450
		523,432,070	530,943,335
7.	SHORT TERM INVESTMENTS		
	Available for sale		
	Term finance certificates - Listed	4,899,706	4,889,673
	Shares and units - Listed	16,551,119	52,719,858
	Impairment Loss	(412,303)	(2,733,412)
		21,038,522	54,876,119
8.	SHORT TERM PLACEMENTS		
	Short term placements-Secured	788,000,000	200,000,000

This represents placement with a Public Sector Entity against shares amounting Rs. 300million and Pakistan investment Bond amounting Rs. 600million and carry mark-up ranging from 13.5% to 13.9% per annum (2010: 12.60% to 12.80% per annum).

		31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
9.	SURPLUS ON REVALUATION OF INVESTMENTS		
	Available for sale		
	Term finance certificates - Listed Shares / units - Listed	(26,082) 1,800,203	(37,431) 7,217,002
		1,774,121	7,179,571
	Less: Deferred tax	(355,693)	(355,693)
		1,418,428	6,823,878
10.	SHORT TERM BORROWINGS		
10.1	Financial institutions -Secured	742,243,824	304,763,104

These represents borrowings under repurchase agreements and carry mark-up ranging from 13.60% to 14% per annum (2010: 12.05% to 12.40% per annum) and are for a period ranging from 3 days to one month (2010: 3 days to 1 month). These are secured against PIBs.

		31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
11.	TRADE AND OTHER PAYABLES		
	Customers' credit balances Accrued return on certificates of deposit Accrued return on term finance certificates Accrued mark-up on secured borrowings Accrued expenses and other payables Provision for compensated absences Unclaimed dividend	262,854,510 7,168,888 11,269,904 2,261,085 28,585,753 2,035,377 2,387,373	4,610,836 5,140,442 14,713,669 469,667 21,175,288 2,804,272
	Unclaimed dividend	2,387,274 316,562,791	2,387,274 51,301,448

12. CONTINGENCIES AND COMMITMENTS

12.1 Contingencies

There is no material change in the status since the last audited published financial statements for the year ended 30 June 2010.

		31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
12.2	Commitments		
	Future sale contract - Shares	285,983,025	-
	Future purchase contract - Shares	280,203,245	-
	Capital expenditure	250,000	500,000

		Three months ended		Six months Ended	
		31-Dec-10	31-Dec-09	31-Dec-10	31-Dec-09
		Rupees	Rupees	Rupees	Rupees
		(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)
13.	RETURN ON INVESTMENTS				
	Mark-up / return on investments	15,748,480	15,823,774	31,651,549	31,633,472
	Dividend income	1,944,774	2,769,933	3,407,559	3,692,328
	Capital gain on investments	13,138,400	3,859,665	14,858,477	51,441,724
		30,831,654	22,453,372	49,917,585	86,767,524
14.	ADMINISTRATIVE AND OTHER				
14.	OPERATING EXPENSES				
	Salaries, wages, other benefits and allowances	7,341,757	11,190,447	17,523,077	24,321,362
	Staff Training and Welfare	19,110	18,808	24,005	53,41
	Advertisement and business promotion	75,750	136,507	107,351	265,08
	Donation	-	-	100,170	
	Rent, rates and taxes	3,652,110	3,377,629	6,232,193	6,426,37
	Utilities	573,038	883,615	1,387,417	2,048,28
	Communication charges	749,963	872,758	1,400,019	1,919,46
	Traveling and vehicle maintenance	3,111,252	1,519,322	4,314,206	3,296,52
	Repair and maintenance	1,197,865	520,424	1,653,736	1,175,12
	Entertainment	380,727	410,413	726,931	822,91
	Fee and subscriptions	372,319	416,229	1,150,320	864,70
	Legal and professional charges	729,051	1,930,288	1,300,589	2,954,69
	Printing and stationery	408,758	575,647	659,216	794,28
	Fee, brokerage and commission	10,824	26,667	41,395	289,38
	CDC and clearing charges	532,342	1,051,549	704,068	1,506,02
	Insurance	268,503	512,900	504,809	1,369,03
	Amortization of issuance cost of listed TFCs	393,324	393,324	786,648	786,64
	Depreciation	2,994,447	4,327,152	6,276,084	9,097,73
	Penalty	60,000	88,000	60,000	88,00
	Staff motor vehicle contribution and insurance	19,533	19,533	39,066	63,69
	Miscellaneous expenses	113,007	1,589,742	165,150	2,527,34
		23,003,680	29,860,954	45,156,450	60,670,11

15. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise, subsidiary company, local associated companies, staff retirement funds, directors and other key management personnel. Material transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the term of employment are as follows:

	31-Dec-10 Rupees (Un-audited)	31-Dec-09 Rupees (Un-audited)
Transactions during the period		
Associated companies:		
Return on finances received	228,956	213,983
Advisory fee	4,000,000	-
Profit paid on certificates of deposit	320,862	320,862
Chairman's secretariat expenses	1,800,000	1,800,000
Financing facility availed	1,570,400	53,073,931
Financing facility repaid	1,026,773	532,518
Letter of guarantee called	-	53,940,000

	31-Dec-10 Rupees (Un-audited)	31-Dec-09 Rupees (Un-audited)
Directors:		
Profit paid on certificates of deposit	7,809,226	7,748,019
Certificate of deposit issued		400,000
Financing Facility Availed	20,672,516	-
Finanicing Facility Paid	107,675	-
Executives:		
Return on finances received	129,851	450,915
Profit paid on certificates of deposit	301,288	244,113
Fixed assets sold	1,434,326	-
Certificate of deposits issued	8,600,000	13,075,535
Certificate of deposits matured	2,560,000	13,704,117
Financing facility availed	5,524,400	539,000
Financing facility repaid	1,673,592	1,501,668
Others:		
Contribution to staff retirement benefits plan	648,980	826,656
	31-Dec-10 Rupees (Un-audited)	30-Jun-10 Rupees (Audited)
Balance at the end of the period	Rupees	Rupees
Balance at the end of the period Associated companies:	Rupees	Rupees
	Rupees	Rupees
Associated companies:	Rupees (Un-audited)	Rupees (Audited)
Associated companies: Advances outstanding	Rupees (Un-audited) 76,999,976	Rupees (Audited) 76,456,349
Associated companies: Advances outstanding Certificates of deposit outstanding	Rupees (Un-audited) 76,999,976 6,095,003	Rupees (Audited) 76,456,349 6,095,003
Associated companies: Advances outstanding Certificates of deposit outstanding Other receivable	Rupees (Un-audited) 76,999,976 6,095,003	Rupees (Audited) 76,456,349 6,095,003
Associated companies: Advances outstanding Certificates of deposit outstanding Other receivable Directors:	Rupees (Un-audited) 76,999,976 6,095,003 4,674,250	Rupees (Audited) 76,456,349 6,095,003
Associated companies: Advances outstanding Certificates of deposit outstanding Other receivable Directors: Advances outstanding Certificates of deposit outstanding	Rupees (Un-audited) 76,999,976 6,095,003 4,674,250 20,564,841	Rupees (Audited) 76,456,349 6,095,003 1,871,656
Associated companies: Advances outstanding Certificates of deposit outstanding Other receivable Directors: Advances outstanding Certificates of deposit outstanding Other receivable Executives: Advances outstanding	Rupees (Un-audited) 76,999,976 6,095,003 4,674,250 20,564,841	Rupees (Audited) 76,456,349 6,095,003 1,871,656
Associated companies: Advances outstanding Certificates of deposit outstanding Other receivable Directors: Advances outstanding Certificates of deposit outstanding Other receivable Executives:	Rupees (Un-audited) 76,999,976 6,095,003 4,674,250 20,564,841 116,050,000	Rupees (Audited) 76,456,349 6,095,003 1,871,656

16. SEGMENTAL ANALYSIS

The Bank's activities are broadly categorized into two primary business segments namely financing activities and investment activities within Pakistan:

Financing activities

Financing activities include providing long-term and short-term financing facilities to corporate and individual customers including lease financing.

Investment activities

Investment activities include money market activities, investment in government securities, advisory services, capital market activities and the management of the Bank's liquidity.

	Six Months ended 31 December 2010		
	Financing activities	Investing activities	Total
Profit on financing Mark-up on lease finance Return on placements Return on investments	20,818,365 1,029,059 - -	- - 31,644,788 49,917,585	20,818,365 1,029,059 31,644,788 49,917,585
Total income for reportable segments Finance costs Administrative and other operating expenses	21,847,424 (21,506,294) (9,540,219)	81,562,373 (80,288,840) (35,616,231)	103,409,797 (101,795,134) (45,156,450)
Segment result	(9,199,089)	(34,342,698)	(43,541,787)
Other operating income Loss before taxation		-	11,240,237 (32,301,550)
Segment assets	246,523,422	1,438,707,771	1,685,231,193
Unallocated assets		-	640,366,708 2,325,597,901
Segment liabilities	113,858,320	294,186,643	408,044,963
Unallocated liabilities Equity		-	1,586,106,487 331,446,451 2,325,597,901

	Six Mon	Six Months ended 31 December 2009		
	Financing activities	Investing activities	Total	
Profit on financing	18,119,150	_	18,119,1	
Mark-up on lease finance	1,404,535	-	1,404,5	
Return on placements	-	4,222,927	4,222,9	
Return on investments	-	86,767,524	86,767,5	
Fee and commission	-	825,960	825,9	
Total income for reportable segments	19,523,685	91,816,411	111,340,0	
Finance costs	(14,710,808)	(69,182,306)	(83,893,12	
Administrative and other operating expenses	(10,638,612)	(50,031,499)	(60,670,12	
Provision for doubtful financing - reversed	3,356,546	-	3,356,5	
Segment result	(2,469,189)	(27,397,394)	(29,866,5	
Other operating income			3,880,8	
Loss before taxation		_	(25,985,7	
Segment assets	224,443,938	771,389,891	995,833,8	
Unallocated assets			905,821,2	
		_	1,901,655,0	
Segment liabilities	105,986,459	365,864,570	471,851,0	
Unallocated liabilities			976,235,6	
Equity			453,568,3	
			1,901,655,0	

17. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue by the Board of Directors of the Company on 25 February 2011.

18. GENERAL

Figures have been rounded off to the nearest rupee.

Chief Executive Officer

Zutaki Hered

Director



ESCORTS INVESTMENT BANK LIMITED Escorts House, 26-Davis Road, Lahore